

The Tenerife Property & Business Guide

December 2024
Issue 242

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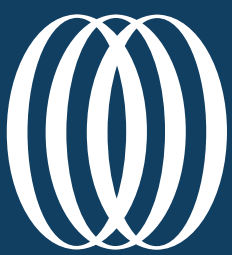


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AMARILLA GOLF €650,000 +34 922 737 044

3 bedroom detached villa with separate study/4th bedroom and three bathrooms situated in a sought after location. Private garden, pool and entertainment area giving stunning sea and golf views. See page 25 for more information.



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2024-2025

TENERIFE PROPERTY SHOP S.L.

G.I.P.E. NO. 3722




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2024-2025

1 BEDROOM APARTMENT - GOLF DEL SUR



We are pleased to introduce to you, a fantastic one-bedroom apartment, boasting views over the heated community pool, the green fairways of the golf course and the iconic Red Rock. This spacious property offers a cool bedroom complete with built in wardrobes, utility cupboard that plays host to the washing machine, a bathroom with walk in shower and a light and bright open plan, dining area, kitchen, and lounge.

Ref: GOLF01829

Price: **€232,500** (approx. £193,500)

2 BEDROOM APARTMENT - GOLF DEL SUR



An immaculate, top quality two bedroom apartment which will take your breath away! High end spec and fantastic furnishings, meaning the only thing you need to do is stock the fridge and start sunbathing on the sun drenched south facing terrace. The master bedroom is of a good size and the en-suite bathroom and the second bathroom are both stunning. Must be seen to be appreciated. Close to all amenities.

Ref: GOLF01828

Price: **€265,000** (approx. £221,000)

2 BEDROOM APARTMENT - TORVISCAS ALTO



Ocean view, amazing sunsets, large terrace to enjoy the outdoor lifestyle with a cold glass of something - this property will tick all these boxes for you. Located in the Andalucia complex in Torviscas Alto, this was originally a one bedroom, but the existing owners have cleverly created a second bedroom. An American style kitchen, and a lounge area lead out to the large, South West facing, sun drenched terrace. Just a short walk to the X-Sur shopping centre, beach & tourist areas.

Ref: LA01970

Price: **€285,000** (approx. £237,500)

3 BEDROOM APARTMENT - AMARILLA GOLF




This three bedroom, two bathroom, ground floor property is ideal to enjoy the sunshine lifestyle comfortably. Three generous sized bedrooms, with the master bedroom complete with en-suite shower room. An independent kitchen looks through to the ample lounge dining area, and a South Westerly facing terrace offers ample sunshine hours to work on that tan. The property has been refurbished, is immaculate throughout, and is being sold as seen with quality furnishings.

Ref: AMG00637

Price: **€290,000** (approx. £241,500)


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OUR OFFICE LOCATIONS:
 CC San Blas - Golf del Sur
 Las Adelfas I - Golf del Sur
 CC Puerto Colon - Playa de Las Américas

**1 BEDROOM APARTMENT
 - TORVISCAS ALTO**



This immaculate one bedroom property is located in one of the most sought after complexes in Torviscas Alto! Due to its position on the development, this apartment has lovely views overlooking one of the community pools, and a sea view from the private terrace. Inside has been refurbished throughout to an extremely high standard, including kitchen and modern bathroom. All local amenities are a short walk away, close to the heart of the popular tourist area of San Eugenio.

Ref: LA01969

Price: **€295,000** (approx. £246,000)

**2 BEDROOM APARTMENT
 - GOLF DEL SUR**



A wonderful opportunity to purchase a lovingly well-maintained 2 bed, 2 bath ground floor apartment with private parking, situated in a quality development. The property is spacious both internally and externally and the South facing patio and garden area are perfect for al fresco dining, bbq's and generally enjoying the Tenerife sunshine from the comfort of your sun lounger..... there is even a view to the sea.

Ref: GOLF01827

Price: **€310,000** (approx. £258,000)

<p>A great service end to end ... Jennifer W – November 2024 ★★★★★</p>	<p>... would say the service is excellent from start to finish. H Cray – September 2024 ★★★★★</p>	<p>Could not be happier with the service ... Tommy M – August 2024 ★★★★★</p>	<p>... I felt supported every step of the way. Valentina Z August 2024 ★★★★★</p>	<p>Excellent service from Tenerife Property Shop. Julia F – July 2024 ★★★★★</p>
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★★★ 2025 CALENDARS NOW IN STOCK ★★★



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PLAYA PARAISO

PRICE DROP!

€238,000

APARTMENT IN PLAYA PARAISO. PERFECT INVESTMENT!



1 bedroom and 1 bathroom apartment. Sunny terrace with views. Community pool. Close to the beach!

code (287129)



PARQUE DE LA REINA

€239,500

APARTMENT FOR SALE IN PARQUE DE LA REINA

Discover this charming apartment in the heart of Parque de la Reina. Very quiet area, with many establishments nearby and a stone's throw from the highway.

code (288335)



2 beds
116 m²
1 baths
terrace



PLAYA PARAISO

€165,000

APARTMENT FOR SALE IN PLAYA PARAISO

1 bedroom apartment for sale in the Marina Palace complex. Community pool. Close to a shopping centre. Great investment!

code (286462)



1 bed
93 m²
1 bath
terrace



TIJOCO BAJO



€330,000

CHARMING HOLYDAY HOUSE WITH VV LICENSE IN TIJOCO BAJO



4 badrooms and 2 bathrooms house in Tijoco Bajo, just 5 minutes from Adeje. 150 m². Great investment!

code (284735)



ARICO

€105,000

TRADITIONAL CANARIAN HOUSE FOR SALE IN ARICO

Fantastic country house for sale located in the historic centre of Arico Nuevo, a place full of charm and tradition. Great opportunity!

code (286395)



2 beds
600 m²
1 bath
terrace



LAS ERAS

€135,000

COZY APARTMENT IN THE FIRST LINE OF THE SEA OF LAS ERAS. STORAGE AND LAUNDRY ROOMS.

code (286394)



2 bed
52 m²
1 bath
terrace on the roof



PUERTO SANTIAGO

€255,000

NEW CONSTRUCTION IN PUERTO SANTIAGO FOR SALE

Great location in the center of Puerto Santiago, near Los Gigantes. Apartments have a large terrace. In the complex you will find beautiful garden areas and a community heated pool and rooftop solarium.

code (282342)



2 beds
59 m²
1 baths
terrace



€280,000

APARTMENT FOR SALE IN EL MEDANO. INCLUDES GARAGE AND SWIMMING POOL. PERFECT FOR LIVING OR RENTING.

code (287829)



2 beds
80 m²
1 bath
terrace



VALLE SAN LORENZO

€155,000

APARTMENT IN VALLE SAN LORENZO FOR SALE

Code (288495)



60 m²
1 bath
1 beds
terrace



GUAZA

PRICE DROP!

€181,000

COZY AND SPACIOUS APARTMENT IN GUAZA FOR SALE

Spacious 2 double bedrooms apartment in quiet building with few neighbors, 5 min from Los Cristianos. Great opportunity for living or invest!

code (286372)



2 bed



1 bath



88 m²



closed balcony



LOS ABRIGOS



PRICE DROP!

€189,000

APARTMENT FOR SALE IN LOS ABRIGOS

Unique opportunity! Bright apartment with sea views on the second line of the beach. Ideal to enjoy the tranquility and beauty of the coastal environment.

code (285086)



60 m²



2 beds



1 bath



terrace



Vilaflor



€188,000

DETACHED HOUSE IN VILAFLOR FOR SALE

Charming house with bright rooms, personalized decoration, mountain views

code (287832)



3 beds



2 baths



113 m²



Terrace



YACO



€535,000

BRIGHT AND SPACIOUS 4 BEDROOM HOUSE IN YACO FOR SALE

This impressive property has been completely renovated. Located on a spacious 1,900 m² plot it offers the perfect balance between modern comfort and exterior charm.

code (272485)



307 m²



4 beds



2 bath



terrace

€340,000

TOWNHOUSE IN LLANO DEL CAMELLO FOR SALE

Spacious and bright house in Llano del Camello, private garden, communal pool, newly renovated kitchen, great location! Discover your perfect home!

code (288503)



3 beds



2 bath



170 m²



Terrace



LLANO DEL CAMELLO

Founder and CEO Juan Casanova



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AMARILLA GOLF



2 bedroom, 2 bathroom detached villa with private pool and driveway. Stunning location with fantastic views.



€585,000

GOLF DEL SUR



Spacious 3 bed, 3 bath bungalow with conservatory and garden. Golf course and mountain views. Situated on well-maintained popular complex close to the Golf Club.



€380,000



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LONG TERM RENTAL PROPERTIES

GOLF DEL SUR



Spacious 3 bed, 2 bath bungalow with sun room and garden. Good golf course views. Situated on popular complex with community pool and bar, tennis court, supermarket and other amenities

€1,650 / month plus utilities

GOLF DEL SUR



Brand new fully modernised 1 bed apartment close to the commercial centre and the sea. Wi-fi included.

€1,100 / month plus utilities

AMARILLA GOLF



Nicely presented 1 bed 1st floor apartment backing on to the golf course (Wi-fi incl).

€900 / month plus utilities

GOLF DEL SUR



New! Property completely modernised. Large terrace and wi-fi, in the heart of Golf del Sur, close to the sea.

€1,250 / month plus utilities

PROPERTY SALES

GOLF DEL SUR

Semi detached 4 bed, 3 bath villa on corner plot with large garden and 360° panoramic views of sea, golf course and Mount Teide.



€495,000

AMARILLA GOLF

Spacious, nicely presented ground floor apartment with mature gardens front and rear, in sought after location.



£189,000 Sterling

LOS ABRIGOS

Spacious two bed, one bath apartment situated in a quiet location. Local village, close to all amenities



€169,000



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Port Royal
(Los Cristianos)

Casablanca
(Torviscas)

Marina Palace
(Playa Paraiso)

Sunset Bay
(Torviscas)



EXCLUSIVE
Ref: 5RA71517 **Price: 119.000€**
1 Bedroom - 1 Bathroom
Interior: 41 Mts,
NO BALCONY

Ref: 5RB9255 **Price: 420.000€**
2 Bedrooms - 2 Bathrooms
Interior: 64 Mts
Terrace: 40 Mts

Ref: 5RA7188 **Price: 215.000€**
1 Bedroom
Interior: 55 Mts,
Community Fees 95 €

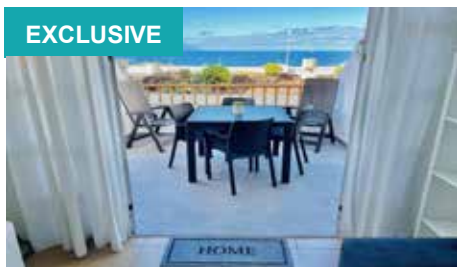
EXCLUSIVE
Ref: 5RB9249 **Price: 370.000€**
2 Bedrooms - 2 Bathrooms
Interior: 50 Mts
Balcony: 9 Mts

Los Geranios
(San Eugenio)

Parque Royale
(Torviscas)

Windsor Park
(San Eugenio)

Club Atlantis
(Puerto Colón)



EXCLUSIVE
Ref: 5RA7197 **Price: 350.000€**
1 Bedroom, 1 Bathroom
Interior: 53,80 Mts,
Balcony: 8,40 Mts

EXCLUSIVE
Ref: 5R7162 **Price: 230.000€**
1 Bedroom - 1 Bathroom
Interior: 38,61 Mts,
Terrace: 12,63 Mts

EXCLUSIVE **Reduced Price**
Ref: 5R1042 **Price: 209.000€**
Studio
Interior: 37 Mts,
Terraces : 20 Mts

EXCLUSIVE **Reduced Price**
Ref: 5RA7160 **Price: 350.000€**
1 Bedroom - 2 Bathrooms
Interior: 75 Mts,
Terrace: 25 Mts

Balcón del Atlántico IV
(Torviscas)

Granada Park
(Los Cristianos)

Taucho
(Adeje)

Los Geranios
(San Eugenio)



EXCLUSIVE **Reduced Price**
Ref: 5RA7176 **Price: 320.000€**
1 Bedroom - 1 Bathroom
Interior: 54 Mts,
Balcony: 13 Mts

EXCLUSIVE **Reduced Price**
Ref: 5RA7169 **Price: 200.000€**
1 Bedroom -1 Bathroom
Interior: 70 Mts - Exterior: 11 Mts

EXCLUSIVE
Ref: 5RC1028 **Price: 550.000€**
3 Bedrooms - 2 Bathrooms
Parking - Interior: 154 Mts,
Plot: 875 Mts

EXCLUSIVE
Ref: 5R7159 **Price: 250.000€**
Studio
Interior: 37 Mts,
Balcony: 15 Mts



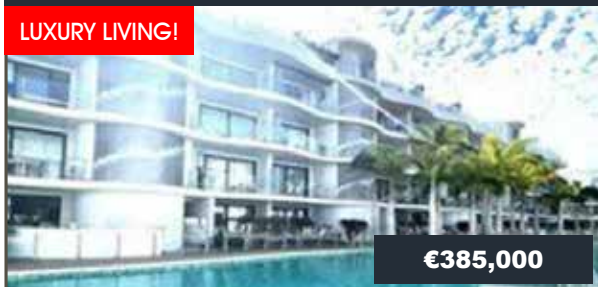
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Palm Mar, Las Olas

LUXURY LIVING!



€385,000

Luxurious 2 bed, 2 bath (1 en suite) ground floor apartment in prestigious complex. The perfect apartment for those who like stylish architecture and modern living!

Ref: 106780988

Palm Mar, Res. Primavera

PENTHOUSE!



Price on request

Available from 1/1/25. Min. contract 6 months. 2 bed, 1 bath penthouse with parking. Close to sea front, 15 mins from main South airport, 10 mins from Los Cristianos and Las Américas.

Ref: FOR RENT

Palm Mar, El Mocan



€250,000

Lovely top floor south-facing 1 bed, 1 bath apartment in popular, well-maintained complex with 2 pools and padel courts. Close to amenities.

Ref: 106380133

Palm Mar, Las Olas

LUXURY LIVING!



€440,000

Luxurious 2 bed, 2 bath (1 en suite) apartment (100sqm living and 26sqm terrace) in highly sought after luxury complex with Olympic-size pool and children's pool.

Ref: 106380033

Parque de la Reina, Tenegua

PENTHOUSE!



€280,000

Charming 2 bed, 2 bath (1 en suite) penthouse in this quiet and well-maintained complex with a nice pool and sunbathing area. It is sold with a storage room and parking space in total 31sqm.

Ref: 106319204

Palm Mar, La Arenita



€267,000

Lovely 1 bed, 1 bath 5th floor south-facing apartment with stunning sea views in the well-maintained complex with rooftop pool and sunbathing terrace. Close to amenities.

Ref: 105766011

Costa del Silencio, Chayofita



€299,950

Very nice, rustic, 3 bed, 2 bath (1 en suite) Canarian-style house located on mature complex with 4 pools and close to all amenities. Gated complex.

Ref: 105962412

Palm Mar, Las Olas

LUXURY!



€479,000

Luxurious 2 bed, 2 bath (1 en suite) ground floor luxury apartment in sought after luxury complex with Olympic-sized pool and children's pool. Views to the impressive community pool.

Ref: 104476542

Valle San Lorenzo, Local



€164,950

Freehold commercial space. Fantastic blank canvas space of 180sqm with mezzanine storage in Town Centre (opposite a supermarket and public car park).

Ref: 106380055

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Los Geranios, San Eugenio



Lovely 1 bedroom, 1 bathroom apartment in the sought after Los Geranios! A spacious and well-presented property with a good sized, open kitchen and living space. A good sized, quiet bedroom and refurbished bathroom. Lovely, spacious terrace that is a very short distance from the pool. Los Geranios is a popular and central complex with a large communal pool, reception; near restaurants, shops and the beach!

€235,000

Ref: N1587

Ocean Park II, San Eugenio Bajo



We are very happy to offer this rare opportunity to acquire a penthouse apartment on this sought after. This stunning apartment is duplex style, so it is set out over 2 floors. On the entrance level is a guest wc, a spacious and light living room with fitted kitchen and patio doors that lead out onto the south-west facing terrace from which you can enjoy beautiful ocean views. Upstairs is a large bathroom with fitted shower and a double bedroom with fitted wardrobes and a small terrace from which you can really make the most of those fabulous views. The complex is gated and has 2 swimming pools and a lift. It is around a 7-minute walk down to the beaches of Torviscas and Puerto Colon.

€335,000

Ref: N1621

Mareverde, Torviscas Bajo



Lovely 3 bedroom, 1 1/2 bathroom duplex for sale in popular complex! On the ground floor you can find: a spacious living room that flows directly onto the terrace. The kitchen is open, fitted and of American style, plus a convenient WC. Progressing up the stairs all 3 bedrooms can be found. All of good size with fitted wardrobes and natural lighting. The master bedroom has a private sunny terrace. The bathroom is spacious and refurbished. Large outdoor area with a covered terrace and garden. Popular complex in a very central location with a large communal pool and pool bar!

€399,000

Ref: I1493

El Chapparal, Costa del Silencio



Bright and spacious studio with fitted kitchen and refurbished bathroom. Terrace with views to the pool.

€155,000

Ref: A496

Los Geranios, San Eugenio Bajo



Penthouse apartment with double terrace and sea views.

€367,500

Ref: N1624

Orlando, Torviscas Bajo



Lovely 1 bed, 1 bath apartment. Spacious and bright with an additional small room.

€255,000

Ref: N1610

Balcon del Atlantico, Torviscas Alto



Luxurious 1 bed, 1 bath apartment.

€305,000

Ref: N1501

Villaflor, San Eugenio Bajo



Lovely 1 bed apartment in a central location with a sunny terrace and communal pool.

€349,950

Ref: N1620

Windsor Park, Torviscas Alto



Brilliant 1 bed apartment with a great sized terrace and views to both the pool and sea.

€245,000

Ref: N1617

Buenavista, San Eugenio Alto



Large 2 bed apartment with a spacious terrace, complex parking and sea views.

€350,000

Ref: T1325

Duplex, San Eugenio Alto



Fantastic 3 bed duplex. Modern style. Sunny roof terrace, sea views and a garage.

€475,000

Ref: I1489

Villas del Duque, El Duque



3 bed townhouse in a luxury complex of good size with a large terrace and pool views.

€795,000

Ref: I1479

Riviera Verde, San Eugenio Alto



Various luxury villas, each with 3 bedrooms and modern finishes. Stunning sea views!

FROM €2,590,000

Ref: I1492



Translators available for any other languages.



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Local 3, C.C. Palo Blanco, San Eugenio, Adeje 38660, Playa de las Americas



Tel: 922 703 725
Mobile: 619 180 888

C/ Luciano Bello Alfonso No. 5,
1st Floor, Office C,
LAS CHAFIRAS
38639 Santa Cruz de Tenerife



Residencial Paraiso 5 – PLAYA PARAISO - 225.000€



Modern and spacious, one bedroom apartment located next to the new shopping center in a well located quiet residential community. This quality construction offers one large bedroom with private balcony, bathroom, open plan fitted kitchen and lounge / dining room with terrace. This apartment comes with private secure parking and the community facilities include elevator, gardens and swimming pool. Rare opportunity.

Teneguia II, PARQUE DE LA REINA 289.000€



Refurbished three and a half bedroom Penthouse apartment with amazing 65m2 roof terrace. Featuring independent modern, brand new fitted kitchen, utility room, three double bedrooms, two bathrooms, and office/bedroom on the top floor that joins the newly tiled sunny roof terrace with sea and mountain view. The property is located in a community with swimming pool and gardens and comes with a private parking space, all accessible by lift. Available to view now!

Sueño Azul – CALLAO SALVAJE - 595.000€



Amazing three bedroom private villa with pool. With direct road access this bungalow offers three bedrooms, two bathrooms, semi separate kitchen, and lounge / dining room. Plenty of outside space and additional storeroom. Ample street parking, in this quiet secure, residential area. Close to bars and restaurants and easy walking distance to the beach. An excellent opportunity to own this detached property that also has great letting potential.

Private Villa, LA CALETA 1.595.000€



A truly unbeatable location. This stunning villa is located in the perfect spot, right in the heart of La Caleta, with the ocean front walkway just on your door step. This spacious property offers four double bedrooms, the master en-suite. Bathroom, independent kitchen, utility room, dining room, large lounge leading to a private outside dining area with sea views. Amazing roof terrace with panoramic sea and mountain views. Front and back garden and direct access to the beautiful community swimming pool.



Tel: 922 719 643
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 Mobile: 625 950 517



Calle Tagara,
 Jardin Botanico
 Local 8
 ADEJE

OPPORTUNITIES OF THE MONTH!

GUIA DE ISORA	LA CALETA DE ADEJE	GUIA DE ISORA	GRANADILLA
On a 5,000sqm plot, spectacular 220sqm 6 bedroom, 2 bathroom house on 2 floors, designed to offer you comfort and space. Everything you need for your family's well-being or to welcome your guests in style. you'll have a convenient garage.	1 bed duplex on the exclusive front line of the beach, just 5 steps from the sea. Fully renovated with a modern design and surrounded by the best restaurants and bars, you'll enjoy a prime location close to entertainment and fine dining.	Finca - 10,000m ² of natural beauty with 220 olive trees yielding award-winning olive oil, plus an array of fruit trees. This haven offers two furnished homes, each with independent entrances.	Lovely house with spectacular interior in a really quiet area with lovely views, incredible pool, and gardens full of tropical trees and flowers.
Ref: 1339 €1,100,000	Ref: 1336 €700,000	Ref: 1321 €2,600,000	Ref: 401 €570,000

With almost 20 years working in this business, we understand the land and the people! We bet you too would like a piece of land and some space? Call us! We can help!

PROPERTIES WANTED FOR RENT
CLIENTS WAITING!



<p>RENOVATED SEAFRONT STUDIO IN PARQUE SANTIAGO IV DON'T MISS OUT!</p> <p>Modern, fully renovated 33sqm studio with 8sqm terrace and stunning sea views in the sought-after front-line complex of Parque Santiago IV (with heated pool, gardens, gym and 24/7 security). Perfect home or investment. No short-term rentals allowed.</p> <p>Ref: 1348 €360,000</p>	<p>TIJOCO BAJO FANTASTIC OPPORTUNITY!</p> <p>Fantastic 3 bed, 2 bath house with stunning sea views! This beautiful home features a spacious garage, and a sunny terrace perfect for relaxing while enjoying breathtaking sea views.</p> <p>Ref: 1342 €415,000</p>	<p>ROQUE DE SAN MIGUEL</p> <p>A unique property with lots of potential. 13,000sqm plot featuring olive groves and orchard with a 120sqm main house and a quaint 30sqm cottage all at under 300 meters above sea level. Panoramic views.</p> <p>Ref: 1340 €370,000</p>	<p>ARAFO</p> <p>Comfortable 3-bedroom house with land. 100 m² 3 bed, 1 bath house with some updates needed. Set on a 1,600 m² fenced plot with water, electricity, fruit trees, and gardens. Includes a water tank, small storage, and potential for a large garage or pool conversion.</p> <p>Ref: 1333 €263,000</p>
<p>PLAYA SAN JUAN</p> <p>Located in Playa San Juan, every corner of this estate (11,000sqm) will inspire you. This is your chance to transform this estate into the home of your dreams.</p> <p>Ref: 532 €298,000</p>	<p>GUIA DE ISORA, TEJINA</p> <p>Independent 120 m² rustic-style home near the village, featuring 3 bedrooms, bathroom, with sea and mountain views. 650 m² plot with garden space and storage rooms. Perfect for those seeking tranquility without sacrificing nearby amenities!</p> <p>Ref: 1345 €315,000</p>	<p>GUIA DE ISORA, TEJINA</p> <p>Suitable for reform - charming Canarian property with extensive land surrounding the home with gardens and entertaining areas in the middle of nature.</p> <p>Ref: 1332 €76,000</p>	<p>GUIA DE ISORA, TEJINA</p> <p>Finca with 7,500sqm plot of land with a house to reform of 40sqm.</p> <p>Ref: 1331 €90,000</p>



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38639 Santa Cruz de Tenerife



REDUCED!



Ref: S-05 1380



Oroteanda Baja. Luxury 5 bedroom villa with pool and parking on huge plot. Suitable for subdivision. Price €P.O.A.



Stunning, fully furnished and equipped, 5 bed, 3 bath (master en suite) detached villa with heated pool on 2,000sqm plot. This spacious property has a huge terrace to the front which can accommodate up to 8 cars, and a private garden/terrace with lovely sea views to the rear with BBQ area, jacuzzi, orchard and various seating areas (this significant area is eminently suitable for subdivision to create an excellent-sized plot suitable for the construction of a separate independent villa with pool, parking and lovely sea views.)

There is a large lounge/dining area, an open plan, fully equipped fitted kitchen and garage for 4 cars with

direct access. One of the bedrooms is situated in such a way that it could easily be converted into a separate studio, or granny flat. Extras include aircon and central heating throughout, and solar panel heating for hot water and the pool.

This large Villa is very well situated in a small, very central village, located between the airport and the southern resorts of los Cristianos and Playa de las Américas. With nearby property very popular as exclusive holiday let's this property has fantastic potential as a letting investment. It's rare to find such a large property on a very large plot with sea views in such an excellent location. Call now, come see for yourself!





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Costa del Silencio, Amarilla Bay



Stunning, fully furnished, exclusive duplex penthouse with breathtaking sea views in prime seafront gated complex with pool and parking. The property has a spacious, light-filled living room, open kitchen, and a beautiful terrace, perfect for relaxing while enjoying the sea and pool views along with the iconic Yellow mountain, plus an additional room currently used for storage, which can easily be converted back into a guest bathroom. Short term rentals allowed making this a great investment opportunity.

€294,000

Ref: CDS-AB294

Puerto de la Cruz, Plot of Building Land



Urban plot of land for sale, close to the motorway, shopping center, schools and supermarkets. Total surface 1,180m2.

€180,000

Ref: Land

Los Abrigos, Penthouse apartment



Close to sea front, this fabulous rooftop 2 bed, 2 bath apartment, recently completely renovated has undisturbed sea views from the terrace and a private rooftop terrace with 360° sea and mountain views. Located in a small building of only 4 apartments (1 on each floor) currently with no community fees, there is a storage room below which is included in the price. Enjoy the tranquillity of this seaside village!

€360,000

Ref: LA360-2

Costa del Silencio, Primavera



Recently renovated apartment for sale located on the ground floor in Costa del Silencio. Featuring a spectacular terrace with views, 1 bedroom, a full bathroom and a kitchen with a large living room. The Primavera complex has a large communal pool, garden areas and is located just 5 minutes from the town of Las Galletas with all amenities. This property is ideal both for living or as an investment, currently the property is used as a holiday rental.

€188,000

Ref: CDS-P188

Cabo Blanco, Duplex with potential



A very quirky property not far from the busy tourist resorts in south Tenerife. A detached Canarian style building, built and refurbished with top quality materials, consisting of a spacious 2 bed apartment, a ground floor workshop and a lower level meeting room. There are infinite possibilities for a new buyer. This detached property overlooks a barranco so cannot lose its uninterrupted views, and, as an added bonus, it also has a 254sqm building plot INCLUDED!

€630,000

Ref: CB216-CR630

Costa del Silencio, Santa Marta



Bungalow style 1 bedroom apartment with good size sunny terrace, main living room, open plan kitchen and wet room style bathroom, plus a 2nd room that can be used as an office or even a small bedroom. The complex is very well maintained with lots of garden areas and 2 well-kept communal pools (+ kids; pool) and secure parking. Centrally located to all amenities. As this property is partly built on 'rustic' land it is not eligible for mortgage.

€186,000

Ref: CDS471-SM186





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Stunning 3 bedroom villa with own pool in Palm Mar



NEW ON THE MARKET



We are excited to offer this fantastic villa with its own heated swimming pool situated in the heart of Palm Mar. The property, which has been totally reformed to an extremely high standard with high quality materials and furniture, has 3 bedrooms, 2 bathrooms (1 en suite), an open plan lounge, kitchen and dining area with access to both front and rear terraces, and a lovely roof terrace with superb, uninterrupted views over Palm Mar and out to the sea. Also included is an integrated garage.

Price: €P.O.A



Palm Mar, Cape Salema

NEW TO MARKET!



immaculate, bright and spacious 1 bedroom second floor apartment with great views over Palm Mar and out to sea, as well as all day sunshine. It is located a short walk to the beachfront and all amenities. Sold fully furnished.

€249,500





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2 BEDROOM APARTMENT - GOLF DEL SUR



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FROM €359,500



A CHRISTMAS CRACKER!



EXCLUSIVE

Location, location, location... this stunning apartment is much larger than a normal two bedroom property, and boasts a large terrace. A very spacious master bedroom with en-suite bathroom, a second large double bedroom with fitted wardrobes, plus a family bathroom and a separate shower room, which can be very convenient. An exceptional opportunity to buy a rare apartment with unrestricted sea views.

Ref: GOLF01797

Price: €320,000 (approx. £266,667)



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3-Bedroom in San Eugenio



Duplex with three bedrooms and three complete bathrooms, NEW with impressive views of the coast and the sea/La Gomera, high-quality materials. Kitchen with pantry, living/dining room, and three terraces (all with views) of 24, 48 and 42m2 respectively. fitted wardrobes.

Ref.: D1301

Price: 820,000€

Apartment in Torviscas Bajo



This 2-bedroom apartment is the perfect opportunity to live in one of the most desirable areas of Tenerife. The total area is 62m2 with 2 modern bedrooms and a well-appointed bathroom. The living-room is connected with the kitchen. Moreover, is a lovely private balcony with partial sea view.

Ref.: D1306

Price: 310,000€

Semi-detached House



Incredible semi-detached house in Tabaiba with stunning sea views, spanning three floors. It offers 4 bedrooms, 3 bathrooms, designer kitchen, and multiple terraces. The top floor features a master suite with a private terrace. Located in a quiet urbanization near the beach.

Ref.: D1308

Price: 330,000€

Apartment in Santiago del Teide

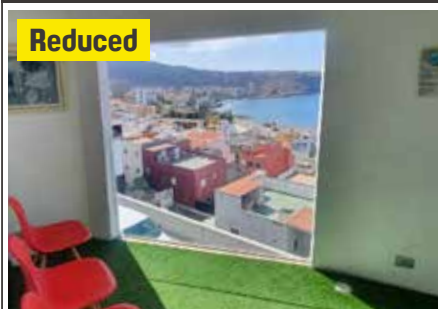


For sale in Los Gigantes in Santiago del Teide: we offer this 2-bedroom apartment with a full bathroom and a large 16m² terrace offering sea and port views. The total area is 79m², located on the second floor, fully furnished, and in excellent condition.

Ref.: D1298

Price: 275,000€

2-Bedroom in Los Cristianos



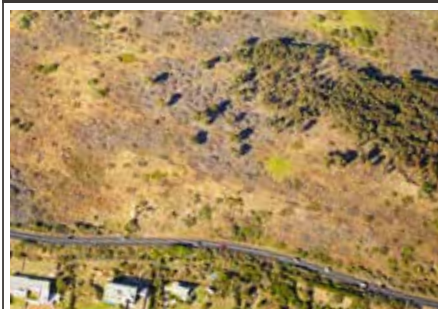
Reduced

Exceptional property centrally i Los Cristianos, just 500 meters from the sea that offers breathtaking views of the sparkling ocean from every window. Newly renovated with generously-sized bathroom, American-style kitchen with open living room, sea views and 2 bedrooms. A must-see!

Ref.: D1300

Price: 290,000€

Plot for sale in Roque Vento



Rustic/Agrarian plot of land for sale in the area of La Florida, Valle San Lorenzo, Arona, total M2 of the plot 3,237, with views of the coast/sea, easy access from the main road to Valle San Lorenzo.10/15 minutes from Los Cristianos and Playa de las Americas.

Ref.: D1303

Price: 45,000€

Amazing Detached Villa in Torviscas Alto



A lovely villa in El Madroñal in Torviscas Alto, offering luxury and comfort. A plot with a total area of 380m² - 160m² built with 4 bedrooms, 2 bathrooms in a spacious single-floor layout. It boasts a stunning pool with sea views, a small outdoor gym, and a peaceful ambience.

Ref.: D1309

Price: 1,300,000€



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FRINA Tenerife
Business & Property Agency



3 BEDROOM APARTMENT IN LOS ABRIGOS



This 3-bedroom property is located in the picturesque coastal town of Los Abrigos, Tenerife. It offers spacious living with a practical layout ideal for families or holidaymakers. The home features three generously sized bedrooms, each with storage, providing comfortable accommodations.

€199,000

REF: DOAB01

1 BEDROOM APARTMENT IN AMARILLA GOLF



A fantastic opportunity to purchase a well presented first floor one-bedroom apartment with a bathroom, a balcony leading from the main living area with beautiful views of the complex in all its glory and overlooking the heated pool, plus the orientation of this property is perfect for the Tenerife sunshine all day long on the private terrace, the position of this property is in a more peaceful setting but with the benefits of pool views, situated within a very well-maintained complex, that boasts immaculate communal areas and stunning mountain views.

€175,000

REF: DOFC1106

1 BEDROOM APARTMENT IN AMARILLA GOLF



This charming 1-bedroom apartment, set in a beautiful complex, boasts a cleverly designed extension that maximizes space and functionality. Finished to a high standard, the apartment offers a peaceful and serene atmosphere, perfect for relaxation. With its thoughtful layout and tranquil setting, this home is a must-see for those seeking comfort and style.

€195,000

REF: DOFC508

4 BEDROOM VILLA IN AMARILLA GOLF



Nestled in the heart of Amarilla Golf, these stunning semi-detached villas offer an exceptional blend of modern comfort and timeless elegance. Each boasting four spacious bedrooms and three luxurious bathrooms, these properties are ideal for families or those seeking a serene retreat.

€570,000

REF: DOGV

3 BEDROOM TOWNHOUSE IN LOS MENORES



This townhouse offers a perfect blend of comfort and convenience.. With three bedrooms, each featuring fitted wardrobes, and two bathroom (one en suite), this home is oozing potential. An independent kitchen leading to a terrace, while the living room opens again onto a cozy terrace, ideal for relaxing.

€299,950

REF: DOLM01





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With the global branded residences market on the rise, now is the perfect time to secure your profitable investment opportunity that promises luxury, security, and profitable rental returns. For more information, contact The Tenerife Property Guide on +34 609 714 276

What is a Branded Residence?

Branded residences are luxury residential properties that are designed to reflect a brand's distinctive style and service standards, allowing investors to buy into the luxury and status associated therein. Hospitality-branded residences offer a unique blend of hotel-quality facilities with the space and freedom of your own holiday home, making them an attractive option for those seeking a lucrative investment opportunity. The guarantee of a global hotel brand ensures that investors enjoy the same level of quality and service they would expect from a stay at one of their world-renowned hotels, as well as benefit from their extensive hospitality marketing and management capabilities.

Globally, the concept is showing rapid growth, with savvy investors eager to acquire holiday properties from renowned brands like Wyndham and Ramada, ensuring that their property is meticulously managed and marketed to the highest standard.

This booming market is set to grow by 55% from 2022 to 2026.

Why invest in a branded residence?

Brand recognition and loyalty: Investing in a branded residence means leveraging the reputation, experience and expertise of a globally recognised hotel brand. This attracts discerning buyers and renters who seek the quality and prestige associated with these names. The brand's extensive marketing reach further ensures high visibility and demand for your property.

Unmatched standards and services: From design to maintenance, branded residences boast superior standards. Owners and guests benefit from access to premium hotel facilities, such as concierge services, housekeeping, spas, gyms, and fine dining. This level of service enhances both lifestyle and convenience, making these properties highly desirable.

Higher rental income: Branded residences typically command a premium in both average daily rate and occupancy compared to non-branded properties. With a reported 30% premium on global branded residences, investors can expect higher rental yields and increased property value appreciation, making these homes a resilient choice in fluctuating markets.

Branded residences in Tenerife

Owning a branded residence in Tenerife provides ultimate flexibility - enjoy your property when you are using it, and benefit from a professionally serviced investment when you're not. With a guaranteed fixed rental income for the first year offering hassle free management the shared revenue scheme offers long-term commitment to your investment.

Wyndham Residences Golf del Sur – from €190,000

- Studio, 1 & 2 bedroom resort-based apartments
- fully furnished, Turnkey
- private terraces or balconies

On-site restaurant, poolside lounges, a kids club, complimentary high-speed WiFi, reception, housekeeping and laundry services.

5% guaranteed rental returns in year 1, with a shared revenue model in subsequent years.



Ramada Residences Costa Adeje – from €265,000



- 1 & 2 bedroom resort based apartments
- Newly renovated
- Fully furnished, turnkey ready
- private terraces or balconies with sea views

On-site restaurant, bar, swimming pools, kids club, complimentary high-speed WiFi, access to the concierge team, airport transfers, housekeeping and laundry services.

5% guaranteed rental returns in year 1, with a shared revenue model in subsequent years.



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FULLY FURNISHED 2 BEDROOM APARTMENT
REF. 83-672 €600.000,=

Property details

- Interior: 68sqm
- Bedroom with access to terrace: 6sqm
- Living lounge with access to terrace: 22 sqm
- Situated on the 8th floor: 4 elevators

Characteristics

- 2 adult pools and 1 children's pool
- Stunning views of La Gomera and dream sunsets over the sea
- Community Fees: €250 / Town Hall Rates: €390
- Huge sunbathing area
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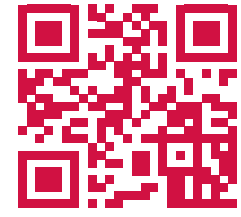


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COSTA DEL SILENCIO,
38630, Tenerife.

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Costa del Silencio, Primavera



Very nice 1 bed, 1 bath 1st floor apartment overlooking the lovely gardens in this popular gated community with pool and parking close to the village of Las Galletas. The property has an open plan lounge/dining area, and kitchen with access to the terrace.
€159,000 Ref: 278-1024

Costa del Silencio, Maravilla



Apartment of 94m² located on the ground floor on the seafront. The terrace which is oriented to the South-West offers a beautiful view of the sea and the village of Las Galletas in the distance and is sheltered from the wind.
€589,000 Ref: 287-1224

Costa del Silencio, Carabela



Beautiful 4 bed, 3 bath (master en suite) family home (created from joining 2 adjacent properties) – 170sqm. The property has a spacious living/dining area, a lovely fully fitted kitchen with pantry and terrace.
€395,000 Ref: 281-1024

Costa del Silencio, Balcón del Mar



Fully furnished 1 bedroom apartment located on the 1st floor in sea front complex. The terrace (8m²) is facing west and offers partial sea view. The property is well maintained. Community fees: 87€/month.
€199,500 Ref: 287-1124

Palm Mar, Bahía de Los Menceyes



The best of the best! Luxurious, fully furnished, 2 bed, 2 bath (both en suite) plus guest WC set in a tropical garden in this prestigious, sea front complex. Own parking spot. Close to amenities.
€589,000 Ref: 232-0923

Costa del Silencio, Tamaide



Charming, fully furnished 2 storey house - 3 beds, 2 baths (1 en suite) plus WC - 2 properties under the one roof, on a plot of 173sqm, in a quiet area. Many original rustic features have been retained. Close to sea front.
€319,000 Ref: 209-0323

DIRECT FROM OWNER

Los Cristianos, Port Royale



Fully furnished and equipped studio on sought after complex with lovely pool area in hugely popular Los Cristianos. Close to all amenities.

€195,000

Owner (UK)
0044 7539 261601

Local Contact
(Cheryl): 659 363 701

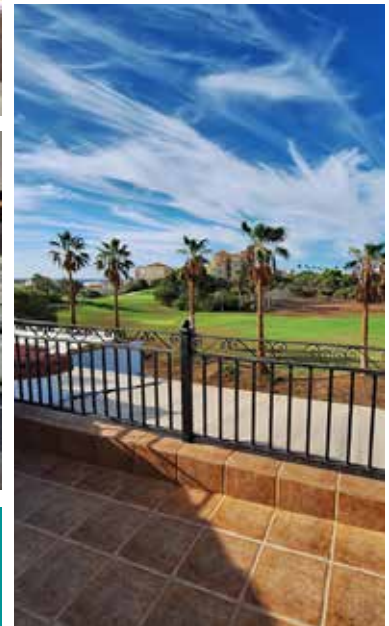


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How to maximise the savings on your Spanish property purchase

Thinking of buying a property in Spain? Whether you're drawn to the golden beaches of the Costa del Sol or the vibrant culture of Barcelona, beyond the excitement of finding your dream home, comes the challenge of navigating the completion payment process.

The good news? With the support of Currencies Direct and its revolutionary PropertyPay solution you can avoid the delays, hefty bank fees, and the hassle that has traditionally plagued this process.

The challenges posed by traditional payment methods

Historically, when purchasing property abroad, buyers have had to rely on bankers' drafts to complete transactions. These drafts often come with steep fees – typically around 0.5% of the total, which can amount

to thousands of euros depending on the property price. Sellers, too, face high fees when depositing drafts – sometimes as much as 1% – and can experience significant delays before funds appear in their account. Another common option is using an intermediary like a solicitor or notary, but this comes with additional costs, further complicating the process.

Introducing PropertyPay: a modern solution

In contrast, PropertyPay offers a free, secure, and 100% digital solution, revolutionising how international property transactions are handled. PropertyPay greatly simplifies the whole process, enabling direct transfers between buyers and sellers without the need for bank visits, drafts, or intermediary accounts.

With PropertyPay, payments are also only processed once the title deed is signed, giving you full control over your funds. If the sale doesn't proceed, your money remains securely in your account.

In addition, if both the buyer and seller hold accounts with Currencies Direct, the seller can receive their funds almost instantly – even using the proceeds to celebrate on the same day!

Save on overseas money transfers

In addition to the seamless property payment process, Currencies Direct offers significant savings when transferring funds internationally. Whether you're sending money abroad for a purchase or repatriating proceeds, using traditional banks can lead to additional fees and less favourable exchange rates. With Currencies Direct,

you'll avoid transfer and receiving fees, no matter the amount. You can also lock in exchange rates up to a year in advance or receive regular market updates so you can time your transfer for when the exchange rate is most favourable for you.

Learn more about PropertyPay

PropertyPay is set to truly revolutionise the Spanish property market, making transactions smoother, faster, and more cost effective. By eliminating traditional delays and fees, it brings a modern touch to the process, ensuring peace of mind for buyers and sellers alike.

If you want to find out more about PropertyPay, you can pop into your local Currencies Direct branch (we have more than 20 branches scattered across Spain and the Canary Islands) or give us a call to find out more.

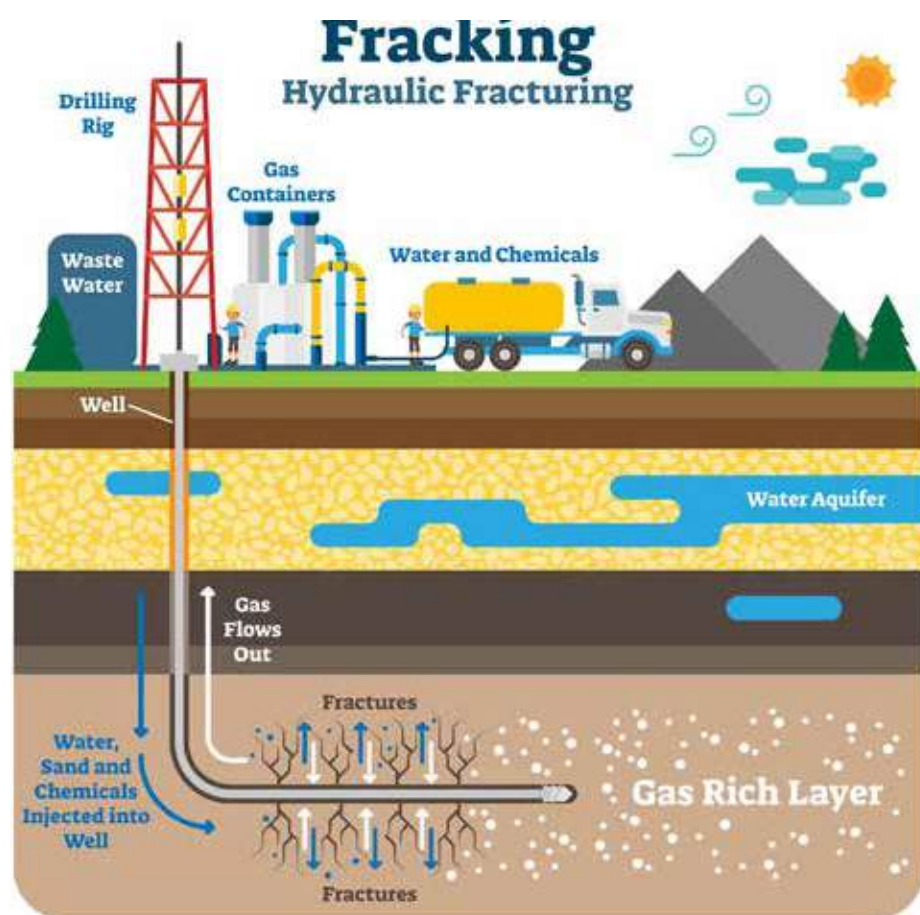
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Boom: The bubble behind the fracking revolution

By Byrne Hobart & Tobias Huber, authors, 'Boom: Bubbles and the end of Stagnation', published by Stripe Press.

- Risk-taking by a few speculators, engineers and entrepreneurs transformed the energy market
- Entrepreneurial hypomania induced spending that wasn't strictly justified at the time
- The fracking bubble helped the US achieve energy independence
- This is an extract from 'Boom: Bubbles and the End of Stagnation', which is published this week.



For the past 70 or so years, oil has been the most important commodity in the world.

Cars burn oil and drive over it, since asphalt is a hydrocarbon. Fabrics created from oil keep us warm in the winter and cool in the summer. Oil-based lubricants keep machinery working, while oil-based cleaning products keep our homes pristine. Oil is an ingredient in plastic, perhaps the most ubiquitous synthetic material in modern life.

On one level, it's an almost magical substance, the product of inert materials buried deep under the Earth for millions of years, brought to the surface to power our world. But the task of unearthing it has

been a story of science, engineering, and financial and physical risk-taking. Since 1859, when a down-on-his-luck railroad worker first decided to drill for oil in Titusville, Pennsylvania, the oil and gas industry has continually reinvented itself to increase production. While total oil production has grown slowly compared to other industries—about 1 percent per year since 1980—this increase has occurred against a backdrop of steady depletion, estimated at around 7 percent annually. In other words, maintaining the current oil consumption trend requires gross production to increase at about twice the growth rate of real GDP to offset natural declines. Moreover, the first sites to be drilled were low-hanging fruit in terms of discov-

ery and extraction. Each year, we use roughly 35 billion of the most accessible barrels of oil; the following year, we start on the next best sites. Holding technology constant, production should relentlessly decline. And yet, it hasn't.

How have we been able to not just maintain the pace of but increase oil production? Fracking plays a central role. Like every bubble we've documented, fracking reveals how the risk-taking and ingenuity of a small group of speculators, engineers, and entrepreneurs can radically alter an industry's entire trajectory.

A miracle of petroleum engineering or financial engineering?

Fracking has extracted an impressive amount of oil from Texas, Oklaho-

ma, and North Dakota. It has extracted an equally impressive amount of capital from New York, London, Tokyo, and other financial centers. A 2020 Deloitte estimate put the total amount of cash raised by fracking at more than \$300 billion. Over that period, the investing public effectively provided drivers and other energy consumers with generous subsidies—precisely the overinvestment a successful bubble requires.

In the 2000s, optimists observed that fracking was able to produce oil and gas in fields previously thought to be exhausted. Its production curve was also different from the conventional well stimulation technique. Both methods would hit peak production in the first year, but where a conventional oil well would still be producing at 50 percent six years later, a fracked well would lose up to 80 percent of its production by year three. This shorter time frame meant that fracking was a more flexible and predictable source of energy profits. In contrast, conventional oil companies were saddled with decisions they'd made several years prior, which left them vulnerable to price changes. They could find that the investments they'd underwritten at \$100 a barrel were delivering most of their oil at \$50.

When fracking companies describe their business, they often use the term "manufacturing" rather than "oil exploration." This is a public relations decision, but it's also a fairly accurate descriptor. Fracking was able to achieve more predictable returns and economies of scale than standard drilling. By contrast, the traditional oil industry experienced rising costs over time and diseconomies of scale. The first projects were typically in places where oil and gas were visibly near the surface and located conveniently close to consumer demand. As those sources were exhausted, energy companies had to move further afield—from Pennsylvania and then Texas and Oklahoma to Saudi Arabia, Iran, Iraq, Libya, Venezuela, Brazil, and the North Sea. The entry into harsher geographic and political climates increased operating costs and raised the probability

that a project would fail. A low point for the US oil industry's morale might have been 1984, when Standard Oil of Ohio announced that after spending \$1.5 billion drilling at Mukluk Island in Alaska, the well turned out to be a dry hole, with no oil to be found.

At the same time, morale and narrative fueled more cynical views of the fracking business. From this perspective, fracking wasn't so much a story of entrepreneurs discovering a new source of energy as it was a story of con artists inventing a new sales pitch. There's a long history of exaggerated claims prompting investments in the mining and energy industries. Bre-X, a fraudulent Canadian gold miner, was worth \$4 billion at its peak, and "Dad" Joiner, the promoter who financed the Spindletop well that set off Texas's oil boom in the early 1900s, was accused of having sold some of the same acreage to multiple investors as part of a scheme to raise funds. An old joke, sometimes attributed to Mark Twain, is that a mine is "a hole in the ground with a liar on top."

Given this history, energy investors are primed to be suspicious. As a result, energy entrepreneurship attracts good storytellers. For conventional energy companies, each attempt to drill has a cost, and companies sometimes need to raise funds after a series of dry holes. While they could raise more capital up front, doing so would mean giving away more of the upside if they were to get lucky early. The companies that survive this dynamic are often those that operate in a chronically under-capitalized way, and are therefore good at convincing investors to take the risk and fund one last effort.

Entrepreneurial hypomania induced spending that wasn't strictly justified at the time. A four-decade decline in American oil production was reversed by companies that persistently spent more than they made in the hopes that they'd eventually produce enough cheap oil to justify those earlier investments. But the frackers were ultimately vindicated, both from a broad economic perspective and from that of narrow investor interests. Fracking led to cheap, plentiful oil and

gas, with US production of both hitting all-time records long after American energy production was thought to have peaked. The technique also reversed the long-term trend of new oil sources growing increasingly risky and expensive to extract. Fracking meant that the supply of oil and gas fluctuated more in line with demand, so the industry's highs and lows weren't quite so extreme.

Meanwhile, the story eventually worked out for the companies' financial backers. In 2021 and 2022, fracking companies produced immense profits, as a recovery in oil demand and their own restraint in growing production meant they captured high prices without immediately spending the money on more drilling. The energy company EOG Resources, for example, had reported cumulative negative cash flow of almost \$10 billion from 2006 through 2012; its free cash flow just for the years 2021 and 2022 totaled more than \$11 billion. Frackers did eventually manage to get their costs down, and they also ended up with a much more certain model than that of other oil and gas companies, for whom drilling was less of a roll of the dice and something closer to running an effective card-counting strategy.

Cheaper energy is hard to notice in the short term, for two reasons. First, while energy is an input into just about every economic activity, it's rarely the largest single cost. This means that cheaper energy shows up as a sort of pan-economic quality dividend, where everything is slightly more cost-effective than it otherwise would be. Another reason is that even with the more responsive supply from frackers, energy prices remain volatile from day to day; high prices at the pump produce headlines, while a change in the compounded rate of oil price growth over decades doesn't. And we certainly don't have headlines about counterfactuals, like a world where oil and gas are more expensive and acquiring them requires more entanglements with volatile parts of the world. Ultimately, the fracking dividend made the world richer in energy, and made some of the frackers very

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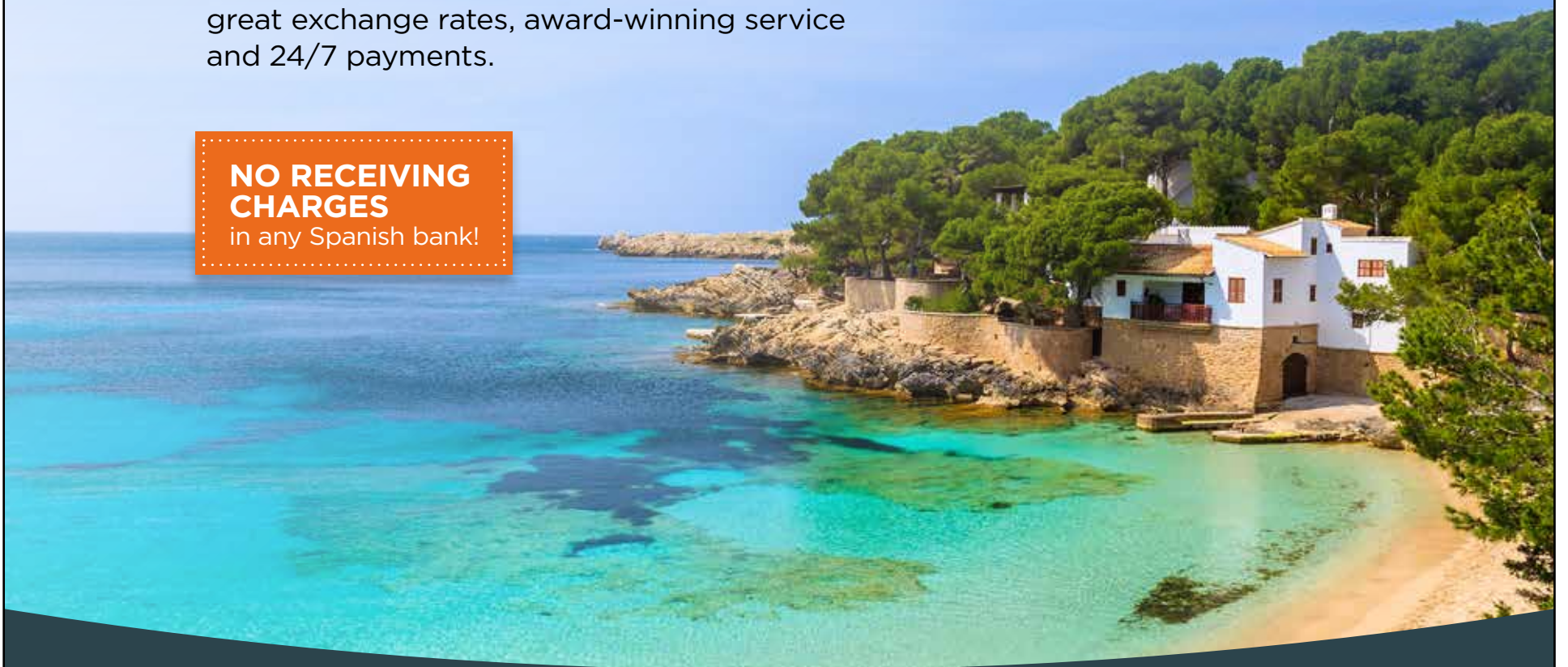
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wealthy indeed.

Fracking today

The subsequent history of fracking has involved consistent improvement in techniques and the repeated discovery that once-ignored oil and gas sites possessed significant amounts of resources trapped in the tiny gaps between rocks. The fracking boom was further accelerated by the development of horizontal drilling. Engineers discovered that instead of drilling straight down, they could slowly bend the well bore until it's roughly horizontal to the level at which most of the oil and gas are stored. As a result, instead of fracking a well just once, a driller can continuously inch forward, fracture local rock, and repeat the process multiple times. This reduces some of the economic and environmental costs of drilling, as it involves less activity on the surface for a given amount of resource extraction below.

That said, fracking is hardly a green technology. The process pumps vast amounts of sand and fluid into the ground (although, as the fracking industry points out, this happens about a mile below where aquifers are found). And injecting sand and water deep into the earth is itself energy intensive. In 2012, when fracking accounted for a relatively small fraction of global oil and gas output, the energy used in fracking already exceeded that used in conventional oil and gas production. There are also controversial claims that fracking causes earthquakes and pollutes groundwater, although the industry argues that neither of these is likely, at least assuming safe operations—an assumption that doesn't necessarily hold.

Even ignoring the impact of fracking gone wrong, there's the problem of fracking going right. Fuel extracted by fracking gets burned, adding CO₂ to the atmosphere. That's true of conventional oil and gas, too, of course, so one way to look at fracking's impact is that it extends the life of the hydrocarbon economy. The finite nature of natural resources can do the work that legislation can't in making climate-impact-

ing energy extraction economically untenable. But the arc of progress is also a long series of unsustainable practices that eventually lead to more sustainable ones. Urbanization was a rolling health crisis until the advent of modern sanitation and medicine; artificial nitrogen fixation reached production scale just as the world was running out of its next-best fertilizer, millennia-old accumulations of guano on various small islands; coal averted deforestation in early industrial England. Every technology advancement couples finite natural resources with infinite human creativity, and pivots to a new finite input when the older one runs down. In a way, fracking deals with one sustainability problem—dwindling oil and gas reserves in an energy-intensive economy—by replacing it with another: the consequences of even more hydrocarbon extraction. Whether or not that turns out to be a good trade depends on what we do with the extra time this buys us.

There are a couple of important points in fracking's favor. In terms of electrical generation, natural gas is the closest substitute for coal and produces only 56 percent of the emissions. By accelerating the transition off of coal, natural gas fracking has thus extended humanity's atmospheric runway, even as it adds carbon to the atmosphere. At best, fracking is a transitional technology, but it could still play an important role in the shift to climate technologies, including negative emission technologies that could help remove carbon dioxide from the atmosphere, which our oil-fueled industrial system will continue to produce for the foreseeable future. And, while the US regulatory environment is imperfect, American companies are more sensitive to pollution risk than many countries in the developing world. For natural gas in particular, the impact of methane leaks on climate can be immense—methane has about 20 times the warming impact per molecule as CO₂ (albeit over a shorter period of roughly 12 years instead of a century), and can leak from both improperly drilled wells and decommissioned ones. For a global mar-

ket like oil, enabling more production in countries with stricter rules doesn't change the net amount of fuel extracted, but it can reduce the unneeded environmental impact. The World Bank estimates that middle-income countries produce 50 percent more emissions per dollar of GDP than the US, and that China produces two and a half times the emissions for a given level of economic activity. For natural gas, the impact is hazier, because shipping represents a higher share of total costs compared to oil. But that industry has also gotten more globalized, and relatively more natural gas is being produced in countries with stricter environmental laws.

Fracking's most significant impact, however, is energy abundance. Oil and natural gas prices have yet to return to the highs of 2008, even though the world economy is 23 percent bigger in dollar terms. But fracking has had another beneficial impact that's worth considering: The US and its allies are no longer dependent on the Middle East and can therefore refrain from intervening in the region to the same extent. The history of US involvement in the Middle East is long and depressing, and much of it can be explained by the fact that Saudi oil was the only way to keep the US economy functioning. Oil is a fairly fungible resource, but it's fungible precisely because the US makes it so by protecting shipments around the world and protecting countries like Kuwait from invasions, as it did during the First Gulf War. A need for oil has repeatedly required the US government and American companies to deal with governments they'd prefer to avoid. Because of fracking, the best opportunity for energy switched from oil and gas that was inconveniently placed around the globe to oil that was inconveniently placed in the US's own backyard.

There will be blood: Fracking and memes

At their core, all of the bubbles and technologies we've discussed share a fundamental narrative that influences public perception. The development of nuclear energy, for example, was shaped by per-

ceptions of its promises and perils. In the decades following the discovery of radium in 1896, radiation was perceived as a form of "alchemy" and "transmutation" that could lead to utopian civilizational renewal. In the wake of Hiroshima and Chernobyl, nuclear energy became irreversibly linked with the dystopian imagery of "contamination," "mutation," and "destruction," immortalized in the pop culture iconography of mutants and monsters like the zombies in 1968's 'Night of the Living Dead' and Godzilla. Growing fear of nuclear energy—which has, paradoxically, resulted in policies that have hindered the adoption of a lower-emission energy technology—illustrates how a shared narrative has the power to influence technological adoption and diffusion.

Similarly, even as the fracking industry has grown, it has faced pushback from voters because of a bleak narrative involving the violent penetration of the Earth's surface to extract an alien dark matter that is inexorably linked with environmental destruction, pollution, and war. This contrasts sharply with narratives surrounding energy technologies characterized as "clean" and "renewable," with their quasi-mystical connotations of purification, healing, and renewal. The cleantech bubble emerged during the mid-2000s with investments in solar, bio-fuels, batteries, and other renewable energy sources, and is perhaps one of the purest examples of a bubble driven by narrative. "Salvation (and Profit) in Greentech," a talk given by the venture investor John Doerr in 2007, perfectly encapsulates the core narrative of the cleantech bubble. In it, Doerr describes climate change as "the largest economic opportunity of the 21st century, and a moral imperative." This simultaneous belief in profits and salvation fueled the cleantech bubble, which burst just a year after Doerr's speech, when the financial crisis simultaneously led to a collapse in oil prices and a dramatic reduction in investors' appetite for high-risk projects. The subsequent high-profile problems at companies like Solyndra further intensified investor skepticism

of clean energy, at least in the US.

While cleantech represented a new and massive market—an opportunity Doerr characterized as "bigger than the internet"—its rise cannot be fully understood without an appeal to its narrative of salvation. As the behavioral economist Robert Shiller notes, an emotionally resonant narrative can act as a contagion. Doerr, for example, began his talk by describing a conversation he had with his daughter about how climate change will impact her generation. Moved to tears as he recounted this exchange, Doerr said it made him view addressing climate change as a "moral imperative." Likewise, Elon Musk, a cofounder of the electric vehicle maker Tesla, mobilizes references to climate change and impending catastrophe when describing the company's mission. "Why does Tesla exist? Why are we making electric cars? Why does it matter?" Musk said when he unveiled the Model 3 in 2017. "It's because it's very important to accelerate the transition to sustainable transport. . . This is really important for the future of the world." Musk doubled down on these pronouncements in 2018, telling CNBC, "If we do not solve the environment, we're all damned." The impending climate crisis creates a personal and emotional connection to the narrative, which makes it more contagious, and therefore more effective at fueling a speculative bubble.

A bubble continually reinforces the narratives and imagery that drive it. In the context of speculative financial bubbles, memes—understood as self-replicating, mutating symbolic units of cultural transmission and imitation—can help investors and traders process information and navigate markets. While memes sometimes produce irrational exuberance (Beanie Babies are perhaps the most notorious example), imitation in markets can be rational for individual investors faced with either too much or too little information. Rather than acting on private information or signals, investors often imitate the behavior of other investors, which can lead to so-called informational

cascades or mimetic contagions. Memes, which compress information and evoke emotions, can encode valuable information for investors and speculators. The self-organizing dynamics of memes and narratives can therefore lead to spectacular busts and crashes.

In the case of fracking, the negative emotional reactions associated with fossil fuels have often outweighed geopolitical considerations about energy autarky, leading to fracking bans in Vermont, New York, Maryland, and Washington. This sentiment is beautifully captured by a scene in Paul Thomas Anderson's 2007 film 'There Will Be Blood', in which the protagonist watches a fire from a gas blow-out engulf an oil drilling rig against a gloomy sky. The scene not only allegorizes the film's prophetic title, which seems to warn of the military conflicts and natural catastrophes that will ensue once the lifeblood of our material prosperity and economic growth dries up, it also provides a perfect visual distillation of the pessimistic social mood toward fossil fuels.

For anyone financially or emotionally invested in clean or renewable energy, fracking is the obvious apotheosis of a bad bubble that envisions the future essentially as a continuation of the present—a world where extractive energy remains the norm. On its surface, it seems to be a pure example of a mean-reversion bubble fueled by sin instead of virtue. However, while the motivations to frack have been mostly profane—that is, purely profit-driven—the technique nevertheless realized an aspirational vision. Unintentionally or not, the fracking bubble helped the US achieve energy independence. This may not sound as impressive as sending a man to the Moon, but energy independence has similarly large-scale geopolitical effects. As recent trends toward deglobalization, industrial onshoring, and geopolitical fragmentation have made clear, oil is more than a barbarous relic of a fossil-powered past. "Black gold" remains a strategic geopolitical reserve that continues to dictate the rise and fall of the wealth of nations.



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Influence: The unseen key behind powerful persuasion

By David Robson, Science Writer



Forty years ago, Bob Cialdini published a groundbreaking book on the power of influence.

In our digital age, these rules may have become even more powerful.

One day Robert Cialdini was in his university dorm, when he answered the door to another resident who was selling subscriptions to Sports Illustrated magazine. "I was a starving student; I didn't have a lot of discretionary income," Cialdini recalls. "So I wasn't going to buy his magazine." The guy was persistent, however. He told Cialdini that he would be missing out on a unique sale that would only last for that weekend. He emphasised the fact that the top pundits rated the magazine very highly. And he casually mentioned that he'd already sold a lot of subscriptions to the other dormmates. Cialdini soon gave in. When the man had left, he leant back against the door and took stock of what had just happened. "I thought, 'You spent your money, and it wasn't because of the merits of the thing – it was the way he presented it,'" Cialdini recalls. "And I thought, 'Isn't that interesting? Isn't that

worth studying?'"

Cialdini's curiosity would lead him to write *Influence: The Psychology of Persuasion*, published in 1984. Melding academic research on behavioural science with apposite case studies and personal experience, it arguably created the mould for "smart thinking" authors such as Charles Duhigg, Adam Grant or James Clear. After numerous updated editions, his book has now sold more than seven million copies, according to his publishers.

On the book's 40th anniversary, I sat down with Cialdini in a London hotel to discuss its conception and impact, and the ways that the psychology of persuasion has evolved in the decades since its first publication – and its implications for today's fractured societies.

The six principles of persuasion

As part of his research, Cialdini had decided to spend time studying people he defined as "compliance professionals" – those in sales, marketing, recruitment and fundraising whose livelihoods depend on changing others' opinions. In many cases, this would involve formal interviews. In others, he

went "undercover" – applying for positions and then learning the tricks of the trade from his colleagues. "If you find your effect in the field, you know that it is powerful."

I ask Cialdini which experience stands out, and he describes accompanying a stellar salesperson offering heat-triggered fire alarms on door-to-door visits. On their trips, Cialdini's mentor always brought a big book of sales material detailing the different products – but repeatedly left it in the car. Then, as the homeowners performed a safety test of their house, he would ask if he could borrow their keys so he could go to collect it and let himself back into the house. "It was the only thing that he did differently."

After repeated questioning, the man eventually explained his reasoning. "He said, 'Bob, who do you trust? You trust people who you will allow in and out of your house by themselves, and I wanted to be associated with that,'" Cialdini recalls. "And I remember thinking to myself, 'Oh, wow, this guy understands human behaviour.'" After three years of comparing these experiences with the published research, he identified six overarching principles that appeared to underline any persuasive campaign. They were:

- Scarcity
- Authority
- Social proof
- Liking
- Reciprocation
- Commitment and consistency

The student selling Sports Illustrated perfectly illustrates three of these principles. The time-limit-

ed sale created a sense of scarcity. That's the feeling that we're competing for a limited resource, and the fear that we might be about to lose an opportunity. The student also appealed to authority by citing all the experts who read the magazine. And he offered social proof – evidence that other people like us are taking the same action by describing how many of Cialdini's dormmates had taken up the offer.

This is not simply a question of conformity, though that does play a part. "It shows that the action is valid, and demonstrates that it's feasible to undertake," says Cialdini. Today, we can see the importance of social proof in various arenas. We are more likely to download a song, for instance, if we have been told it's popular with other listeners, and people were more likely to wear a mask during the Covid-19 pandemic if they saw others do the same. Once we make a choice or take a stand, we encounter personal and interpersonal pressure to think and behave consistently with that commitment – Bob Cialdini.

The liking principle – that we are more likely to agree to someone's suggestions or demands if we warm to them personally – may seem self-evident, but a quick look at the invective of political debate suggests that many fail to put it into practice when trying to convince others of their opinions. In the first edition of his book, Cialdini pointed to studies of "Tupperware parties" – a business model in which a member of a community could earn a commission by hosting a gathering and then selling the kitchen containers. The research showed that the greater people's social connection to the host, the more likely they were to buy a product – irrespective of its quality or features. Reciprocation reflects the adage that "you scratch my back, I'll scratch yours", but in *Influence*, Cialdini showed that very small favours can pay great dividends – as shown by the famous "Coca Cola" experiment, in which the psychologist Dennis Regan invited participants into the laboratory. Their task was to evaluate paintings. At one stage of the experiment, Joe, who was ostensibly another participant, but really a



The Tupperware Party craze that started in the 1950s showed that certain people had powerful persuasion skills

research assistant, left the lab for a minute. In some trials, he came back with two bottles of Coca Cola – one for himself and one for the (real) participant; in others, he returned with nothing.

After the experiment was allegedly over, Joe asked the participant whether they'd like to buy raffle tickets he was selling, and his prior behaviour had a large impact on their decisions. If Joe had shown that small act of generosity in purchasing the extra Coca Cola, they bought considerably more tickets. Crucially, this was true even if they had heard Joe acting rudely to someone at the start of the experiment. In this instance, reciprocation appeared to trump liking.

Finally, there's commitment and consistency. Cialdini phrases it like this: "Once we make a choice or take a stand, we encounter personal and interpersonal pressure to think and behave consistently with that commitment." Simply asking someone to say whether they are going to vote can increase the chances that they will cast a ballot, for instance, since a failure to do so would seem inconsistent and cause an uncomfortable feeling of "cognitive dissonance".

The power of unity

In the updated editions of *Influence*, Cialdini has added a seventh principle – unity, the fact that people are "inclined to say yes to someone they consider one of them". He says he was inspired, in part, by the increased tribalism he sees in society. "I always saw unity as an amplifier: if you had unity, then scarcity or social proof were going to be more powerful. But then I started to see that it had a force that was independent of any of the others."

He points to one study of fundraising on a college campus, in which a young woman asks for contributions to a charity. "When

she began her pitch with the sentence 'I'm a student' she increased her contributions by 450%." And he is aware of its influence in his personal life. "A while ago, I read a newspaper article that looked at celebrities who had allegiances to the various NFL teams, and I learned that Justin Timberlake and Lil Wayne, were both avid Green Bay Packers fans," he explains. "And I immediately became more favourable to their music, and wanted them to succeed in the future."

I ask Cialdini if his studies of persuasion have armed him against manipulation from canny salesman. Does he still consider himself to be a "patsy"? He says that his reaction to other's charm offences depends on the fidelity of the information they are conveying. "When it's a trick, then I'm equipped to say no." If the information is honest and well-sourced, however, "I'm more likely to say yes, since these principles can guide us correctly."

He points out that it is perfectly rational to care if a product has been popular with other people, for instance – since that increases the chance it will have personal appeal. "And I would have been foolish not to know what the true authority consensus is about this pain reliever, or about this automobile, or about this subscription."

Forge the kinds of connections that are traditionally associated with kinship or friendship –
Bob Cialdini

This seems like an important distinction. Provided that we are using them honestly, then his principles are only directing us to give the most relevant

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Bob Cialdini's research showed the more people felt a social affinity to someone, the more likely they were to buy a product from them



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information for someone making a decision. "You've simply been informed, or educated, into assent." He argues that anyone who chooses to apply them dishonestly will soon have their comeuppance. "You'll eventually be discovered as a cheat, and who will want to do business with you again?"

Persuasive politics

In the decades following Influence's publication, Cialdini's advice has been highly valued by business leaders and politicians alike. He worked with both former US president Barack Obama and candidate Hillary Clinton, for instance, as part of a "dream team" of psychologists advising their presidential campaigns.

One of their suggested changes concerned the



Finding out someone likes the same sports team as us, Bob Cialdini says, may make them more favourable in our eyes

ways that the campaign declared its donations. Beforehand, they had given a round number of the total money received. Af-

terwards, they described the total number of people who had contributed. "That provides social proof. It tells you that there are

a lot of other people who have decided to do this, and that this is something that I should pay attention to." He says that their ser-

vices were not always welcomed by those close to the candidates. "The traditional campaign advisors were threatened by this information coming from the academic community, because they didn't have access to it," he claims. "And so they sometimes deflected some of that advice away."

I ask Cialdini how we might promote a greater sense of unity in today's polarised world. He has no quick fixes, but suggests that we might all make a greater effort to build bridges with those holding opposition opinions. "Forge the kinds of connections that are traditionally associated with kinship or friendship," he suggests. You might invite a colleague to dinner, for instance – even if their worldview clashes with your own. "And you don't treat them like guests. You treat them like family,

you ask them to help set and clear the table." Once again, this hinges on feelings of trust, and "that allows us to bridge those identity gaps". You might expect fireworks to result from those conversations, but the psychological research suggests that we are often better at bonding with our political "enemies" than we believe.

Cialdini certainly makes it sound easy and achievable to apply these psychological principles in our day-to-day lives; I leave the interview feeling that I have a much better handle on the ways that I might improve my communication – and the strategies that others might employ to sway my thinking. Perhaps it's his own powers of influence, but he has convinced me that the psychology of persuasion is even more relevant today than it was in 1984.

'It seems like a simple thing, but it means a lot': How autism-certified destinations are changing travel

By Lynn Brown, Freelance Journalist



Travelling can be uncomfortable for neurodivergent people, including those on the autism

spectrum.

Increasingly, hotels, restaurants and cities are working to welcome these visitors.

From long security lines and delayed flights to packed trains and bump-

er-to-bumper traffic, travelling can be an uncomfortable ordeal. But for some people, the stresses of travel can be even more acute. Crowded noisy spaces, complicated social interactions and sudden chang-

es in routine are particularly trying for neurodivergent travellers, including those on the autism spectrum.

Autism is a complex condition marked by differences in communication, social interactions and sensory input. According to the World Health Organization, it affects approximately 1% of children worldwide. The range and severity of symptoms vary, which means the specific accommodations needed by travellers need can also differ.

Travel can also be very rewarding for autistic people, especially when their needs and sensitivities are taken into consideration. "I think one of the greatest advantages of travelling is it gives us the opportunity to expand on the idea of what autistic people are capable of," said Kerry Magro, a best-selling author and speaker who was diagnosed as autistic at the age of four. "[It can help with] social abilities, communication, adaptability and also just self-awareness of who they are as individuals and what they like to do."

Some basic knowledge and simple accommodations can make all the difference in autistic people's travel experiences, and destinations are increasingly working to provide these to their visitors. For more than 20 years, the International Board of Credentialing and Continuing Education Standards (IBCCES)



The IBCCES helps hotels and destinations become more welcoming to autistic and neurodivergent visitors

has been providing training to hotels, travel professionals and visitor bureaus across the globe who are interested in becoming more welcoming to autistic and other neurodivergent visitors. Currently more than 300 businesses are listed as Autism-Certified Centres, as well as three fully certified destinations, though there are a few more currently in the process of becoming certified, including Dubai and the Greater Palm Springs area in the US.

"We incorporate best practices from experts in the field, as well as autistic and neurodivergent individuals themselves [in our trainings]," Meredith Tekin, president of IBCCES, told the BBC. "So, you'll see individuals sharing their lived experience and sharing their recommendations in the trainings."

IBCCES offers trainings focused on sensory awareness and general sensitivity towards autistic peo-

ple. They also occasionally conduct on-site visits to hotels and partnering cities to help identify additional opportunities to accommodate autistic travellers. The organisation's goal is to help destinations become more autism-friendly and help employees in the travel space to better understand accessibility needs. Once the trainings are completed, the organisation offers certification and lists businesses on the site Autism Travel, which compiles destinations and attractions that IBCCES deems are "autism certified".

IBCCES offers autism certifications for restaurants, shops and attractions (called "Autism Certified Centers"), as well as destinations and cities. "Certified Autism Destinations" are places where most tourism-related organisations in the area have received training, whereas "Autism Certified Cities" are given to

Continued on page 38



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MOTORWORLD



As the festive season approaches, we must all be mindful of those people who **DRINK and DRIVE**.

Of course, it's not a good idea, but many still do this and severe accidents sometimes with fatalities do happen as reactions are not quick enough and sight is often impaired by the amount of drink consumed.

Traditionally, people

assume that drunk drivers are out at night, BUT, here on the island this is not the case as many people start drinking very early in the day, for many reasons one being that alcohol is so easily available.

Most employers who take their staff out for a Christmas party will do so in the evening and restaurants will be full to capacity. A lot of wine and beer will be consumed and many think nothing of getting behind the wheel after 4 or 5 beers (or more) or a bottle of wine.

How to stay safe during this period.

Have a designated driver who does not drink at all. Take it in turns.

Arrange a Taxi or Minibus if large groups are

going out together. **DO NOT DRINK AND DRIVE.** If you feel a little bit woozy, leave your car where it is and return to collect it next day.

Always be aware of your surroundings and think how you would feel if you got behind the wheel drunk, and a fatal accident occurred – you will have to live with that for the rest of your life!

In the run-up to Christmas/New Year the Police will be implementing many random spot checks to breathalyse drivers. If you are stopped, stay calm and polite, answer the officer's questions politely and follow their instructions very carefully. ALWAYS make sure that you have the car papers in the car, you are carrying a valid driving licence and that your insurance

is up-to-date.

If you are involved in an accident and the other driver appears to be drunk, call the police immediately. If the other driver flees the scene (which sadly happens a lot here) try to get the offending vehicle's make, model and registration number and go straight to the police station (if it is safe for you to drive).

We would like to take this opportunity to wish all readers and customers a very Happy and safe Christmas and a Healthy and Prosperous New Year!

See you in 2025!
The Motorworld Team



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Continued from page 36

places where organisations and businesses across the city have been certified.

The most recent destination to receive certification is Traverse City, Michigan, which earned certification in August 2024. Traverse City is known for its beautiful natural landscape and proximity to Sleeping Bear Dunes National Lakeshore. According to Whitney Waara, chief operating officer of Traverse City Tourism, the impetus for becoming an autism-certified destination was simply the wish to have more people able to enjoy the city. "We were really working on trying to make sure that our destination is welcoming to all," said Waara. "Making sure that we're ready to meet all the travellers that are coming with whatever needs that they have [has] been an important priority for us for the last several years."

The initiative was a particularly exciting project for Craig Hadley, executive director of Traverse City's Dennon Museum, whose son is on the spectrum and appears in the city's promotional video highlighting its recent certification. "It



Traverse City, Michigan, is the US's most recent Autism-Certified Destination

seems like a simple thing, but as a parent, it means a lot knowing that the person that you're speaking to understands kind of where you're coming from and why that resource is important for that family," Hadley told the BBC.

The museum participated in the certification process, training employees and implementing autism-friendly amenities like quiet spaces, sensory maps and several sets of noise-cancelling headphones available for visitors who are particularly sensitive to sound, as many autistic people can be. The Dennon Museum has also planned a few autism-friendly events, such

as its sensory-friendly Halloween For All.

Traverse City took inspiration from Mesa, Arizona, which became the US's first autism-friendly city in 2019 when it was certified by IBC-CES. What began as an initiative by the city's tourism board, started by the CEO's experience as the parent of an autistic child, quickly grew to a citywide movement when the mayor got wind of the plans.

"We spearheaded it and obviously shared it with the mayor and the city officials, and it just organically grew," said Alison Brooks, vice president of destination experience and advocacy at Visit Mesa. "I think it was

just one of those things that was like the perfect timing. A lot of people [are] affected by autism in some way.

So, of course, we knew this [was] the right thing to do."

In order to get the entire city certified, Mesa was required to have at least three businesses and organisations in several sectors – specifically tourism, education and healthcare – go through the process. However, many more businesses across the city signed up – so many, in fact, that Mesa now offers a "Live Life Limitless" passport that lists all the city's certified centres, including hotels, restaurants and attractions. The Autism Travel page on Visit Mesa's website also offers free sensory guides to seven of the city's most popular destina-

tions that can be downloaded and viewed online before visitors leave home.

"Almost every day I run into somebody that didn't know that [the city] was certified," said Brooks. "But whenever I speak with a resident... it's just this sense of pride that they get."

For Magro, seeing the increasing willingness of cities and destinations to educate themselves about autism and become more accommodating to neurodivergent travellers is a positive sign. "I really hope this is not a fad," he said, "but a [new] reality that more of our community will be embraced with open arms."



Mesa, Arizona became the US's first autism-friendly city in 2019

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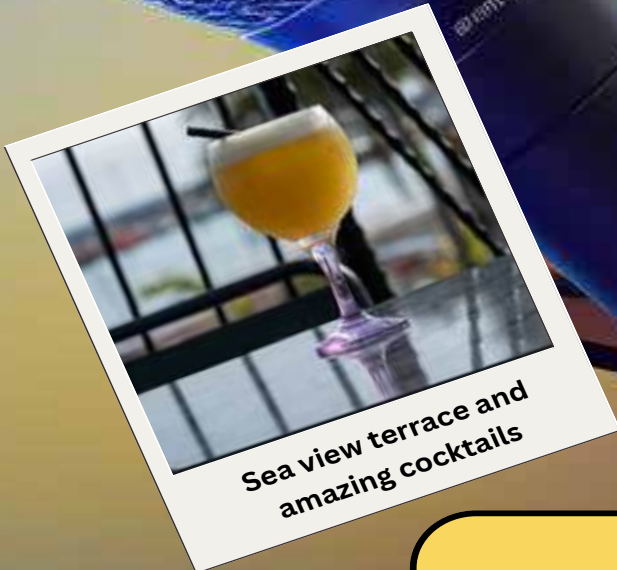
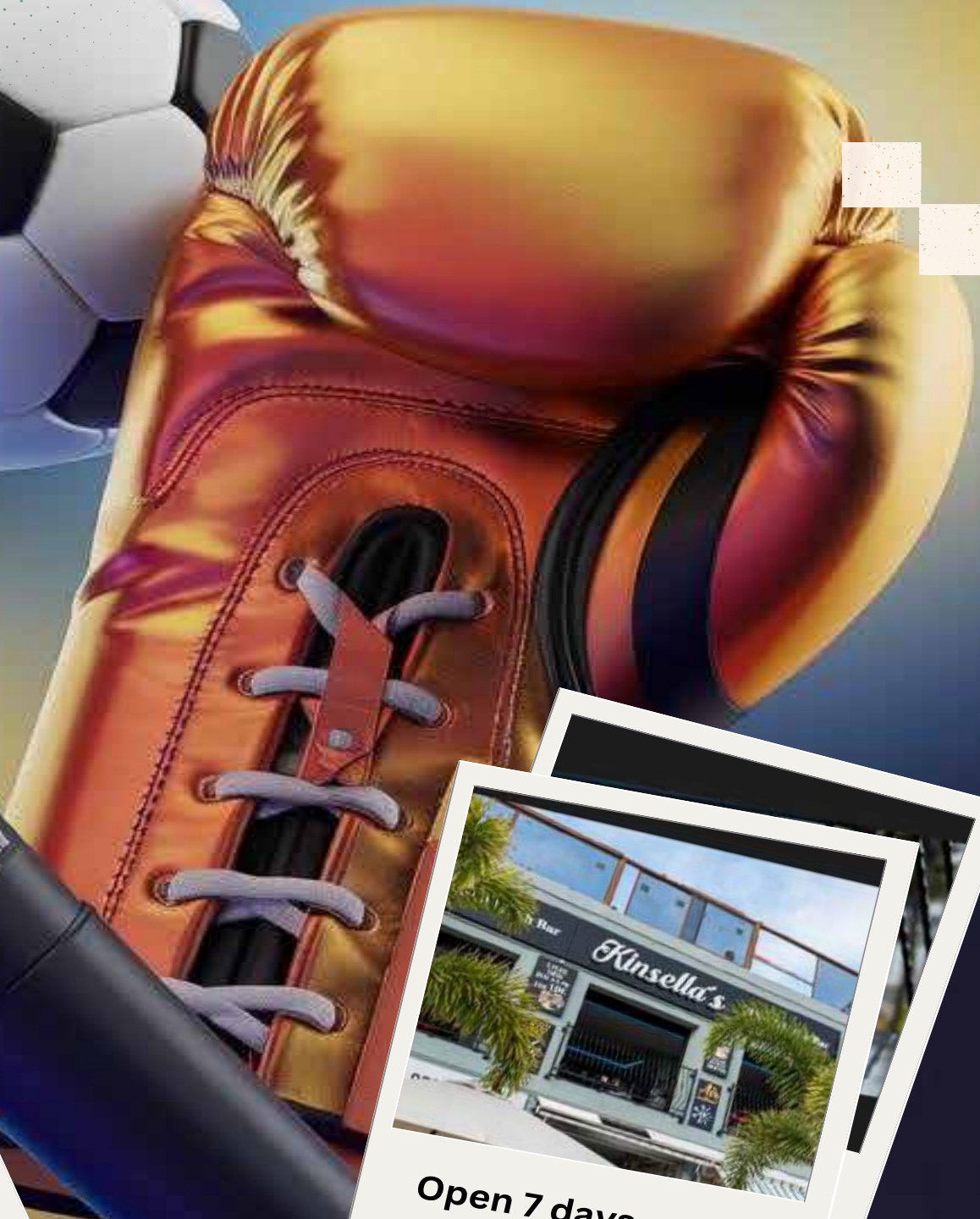
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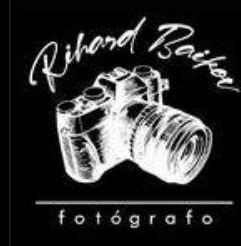
Camelia

Camelia is a podenco cross who came into the Refuge in October.. She was very scared girl when she arrived but now, little by little, she is starting to gain the trust of the volunteers and workers there. She is around 5 years old. We have so many podencos and so few manage to find a home. Camelia is a very

sweet dog and she would make a great pet. She loves to be petted once she trusts you and she gets on well with other dogs. We feel that she has had a bad start in life and really deserves a second chance, not a life in a noisy and scary dog refuge where she is inside a small enclosure all day long. **If YOU think you could**

give this lovely girl a chance, PLEASE call us! Camelia is at the Tierra Blanca Refuge, located near the Fasnía turn off from the TF1, just above the motorway. Call 606 500 171 or email cpa.tierrablanca@tragsa.es For English you can contact Rachel on 629 031 273.

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The "Learn piano with Magical Middle C" book is beautifully illustrated, packed full of easy, popular songs and has fun games and activities which students can play with parents/teachers and friends. The songs in the book use a simple, easy to use colour-coded keyboard chart which corresponds to the keys on the student's piano or keyboard. The book is suitable for ages 3 to 9 and has been written by Louise Attaway, a piano teacher based in the south of Tenerife.

Louise has been teaching piano on the island to children and adults for over 15 years and also teaches singing and music theory.

The price for the Learn piano with Magical Middle C book is €16.00. If you would like to buy a copy, pop in to Las Chafiras Book Shop, 5 Calle Luciano Bello Alfonso, Las Chafiras (call 609 714 276 to check opening times), or call Louise on 686 014 355 to reserve your copy.

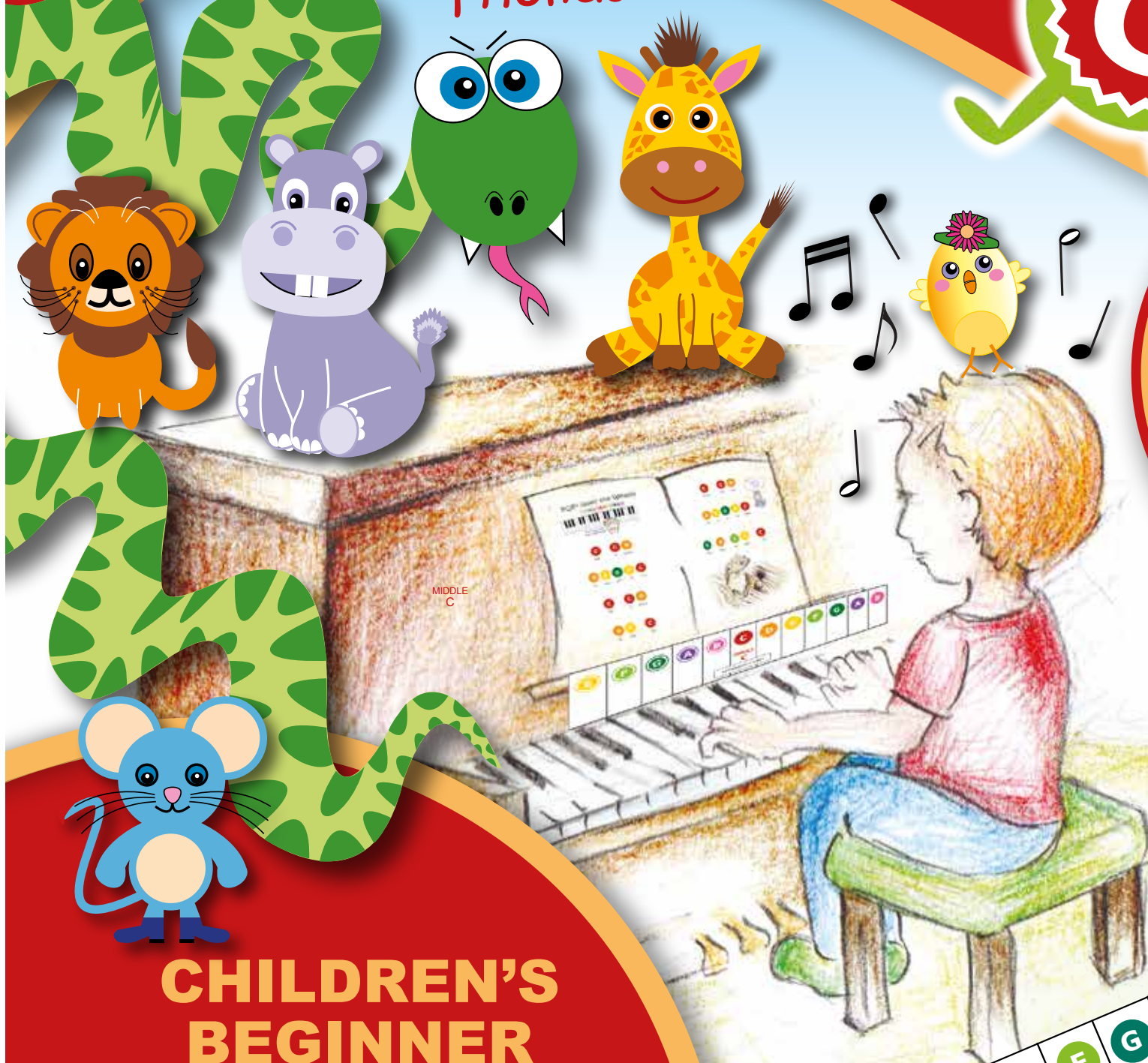




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Las Chafiras, Commercial Property

€750,000

FRINA Tenerife is offering this Large commercial property for sale in Las Chafiras, in one of the island's biggest commercial areas. Las Chafiras is centrally located close to the Tenerife southern airport, and the tourist areas. The property is empty at the moment, but it has before been used as a successful retail store. The premises of this ... For full information see website or contact: **Ref: 2524 | FRINA Tenerife SL - Business Sales | 922 085 191**

Palm Mar, Bar/Restaurant

€700,000

Clear Blue Skies Group SL is delighted to offer for sale these wonderful front line business premises, in the desirable coastal town of Palm-Mar in the south of Tenerife. Palm-Mar is a popular town in a bay adjacent to Los Cristianos, but separated by not only by rock but also by culture. Compared to the more robust neighbouring resorts of Los Cristianos... For full information see website or contact: **Ref: 8302 | Clear Blue Skies SL | 922 714 772**

San Eugenio Bajo, Commercial Property

€625,000

FRINA Tenerife offers a commercial Investment property for sale in Tenerife in San Eugenio. Today the property is rented out to a popular restaurant which owners pay a monthly rent of 5,000€. The premises was built in 1985 and measures 76m2 inside and with a terrace of 40m2. For more details on this investment do not hesitate to contact FRINA Ten... For full information see website or contact: **Ref: 2491 | FRINA Tenerife SL - Business Sales | 922 085 191**

Los Cristianos, Empty Local

€500,000

FRINA Tenerife now offers This rare chance to buy a truly prime location investment freehold. This investment freehold is on a busy street in the El Camison area of Los Cristianos. The freehold is rented out with good tenants as a restaurant and is truly a prime location. The premises, which were completely refurbished in 2010, measure 79 m2 and are s... For full information see website or contact: **Ref: 2530 | FRINA Tenerife SL - Business Sales | 922 085 191**

Las Rosas, Restaurant

€495,000

6 bed · A reluctant sale due to the current owners retirement and 'down-sizing'. An extensive (150m2) fully fitted and equipped freehold restaurant with professional stainless steel kitchen with extraction, stage area, bar and toilets. Situated on the lower level of a spacious townhouse which offers flexible living accommodation with potential for a number of pro... For full information see website or contact: **Ref: 6090 | Tenerife Royale Estate Agents SL | 922 788305**

El Medano, Commercial Property

€475,000

Clear Blue Skies Group SL is very pleased to offer for sale this spacious commercial premises situated in an incredible central location in the vibrant town of El Médano. El Médano is located a few kilometres north of the Tenerife South airport and is recognised as Tenerife's water sports epicentre, as it is the perfect spot for kite boarding and surfing... For full information see website or contact: **Ref: 8379 | Clear Blue Skies SL | 922 714 772**

Playa de la Arena, Empty Local

€395,000

FRINA Tenerife is now offering this. Empty freehold local, on the first line in Playa La Arena. The local is empty but has been used as a bar. So, it has disabled toilets, men, and women's toilets. The local needs a full refurb before its ready to open This local would be perfect if you

are looking to build your own bar & café, or a restaurant, The pro... For full information see website or contact:

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Tenerife South, Manufacturing business

€390,000

FRINA Tenerife offers here a unique opportunity to take over this Jewellery Manufacturer & Supplier business that designs, produces and sells high-quality jewellery to both B2B and B2C customers. Under one SL company are different brands of jewellery and you will find designs for both men and women. All collections are made of carefully selected m... For full information see website or contact: **Ref: 2410 | FRINA Tenerife SL - Business Sales | 922 085 191**

Los Cristianos, Pizzeria

€380,000

FRINA Tenerife brings to the market this Italian Restaurant Pizzeria in Los Cristianos. It is a well known business located in El Camison, a central area close to the beach full of both residents and tourists. The Restaurant Pizzeria has an high and demonstrable monthly turnover, it has a very rich menu with traditional italian dishes and a good choice o... For full information see website or contact: **Ref: 2576 | FRINA Tenerife SL - Business Sales | 922 085 191**

Puerto Colon, Sports Bar

€350,000

FRINA Tenerife offers for sale this Freehold Sports Bar in Puerto Colon. It is in a famous commercial centre visited by a lot of tourists and many locals. It's live Entertainment and great atmosphere attract people of different nationalities and ages to come and enjoy a fun night of Karaoke, live music, Sports and tasty food. This place always has some... For full information see website or contact: **Ref: 2591 | FRINA Tenerife SL - Business Sales | 922 085 191**



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Golf del Sur, Investment Property

€329,175

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San Eugenio Bajo, Bar/Cafe

€325,000

FRINA Tenerife is happy to offer a Modern and Stunning Cafeteria-Bar for Sale in San Eugenio Bajo. If you are looking for picture-perfect premises in a busy location, you cannot miss this stunning opportunity! The premises are 150m2 with an open kitchen and a terrace of 30m2. Altogether are tables for 90 guests. The premises were fully renovated in 20... For full information see website or contact: **Ref: 2489 | FRINA Tenerife SL - Business Sales | 922 085 191**

Los Cristianos, Freehold Pub

€320,000

FRINA Tenerife is happy to offer this long-established and very popular Freehold Pub for Sale in Los Cristianos. This business had the same owner for many years and is known for its lovely atmosphere and food, so no doubt you will have guests from day 1. Note the owners wish to keep the sale very discreet, hence we can only provide limited details here... For full information see website or contact: **Ref: 2422 | FRINA Tenerife SL - Business Sales | 922 085 191**

Los Olivos, Empty Local

€280,000

2 bed · 2 bed, 5 bath commercial, local for sale. **Ref: IPPDOAL01 | Island Prime Property | +34 922 09 69 75**

Playa San Juan, Restaurant

€250,000

This modern Restaurant for Sale in Playa San Juan is located centrally on the main street. It is known for its international menu offering brunch, burgers, and Spanish specialties. This business has fast become one of the most visited restaurants in the area and the guests just keep coming back to enjoy the menu, lovely style, and amazing atmosphere. ... For full information see website or contact: **Ref: 2504 | FRINA Tenerife SL - Business Sales | 922 085 191**

San Eugenio Bajo, Bar/Cafe

€250,000

FRINA Tenerife offers this famous Tenerife café for sale. The café is in San Eugenio and is known for its international menu and live music. It has been open for years and has a good reputation among residents, tourists, and on social media. And whether you are looking for an investment or a well-established business to run yourself, you cannot miss th... For full information see website or contact: **Ref: 2505 | FRINA Tenerife SL - Business Sales | 922 085 191**

Puerto Colon, Excursion Business

€250,000

FRINA Tenerife is excited to offer this Unique Diving Business for Sale in Puerto Colon. If you dream about a great water sport business on the island of external spring, you

cannot miss this! It has been established for many years and has no direct competition. The diving experience is offered on underwater scooters making it possible for everyone to par... For full information see website or contact: **Ref: 2409 | FRINA Tenerife SL - Business Sales | 922 085 191**

Las Americas, Restaurant

€250,000

FRINA Tenerife offers for sale this Large Front-Line Restaurant in Las Americas facing the beach promenade which is always busy and offers a lovely view. Moreover, the restaurant is located on a corner, so you have even more people passing and a large terrace! If you are looking for that amazing location to open a large restaurant or lounge bar you... For full information see website or contact: **Ref: 2459 | FRINA Tenerife SL - Business Sales | 922 085 191**

€249,999 - €150,000

Costa del Silencio, Bar/Cafe

€230,000

FRINA Tenerife is now offering this Belgian Bar/cafe for sale. Located in the Tenbel commercial centre. Tenbel is a well-known centre and attracts both tourists and residents. This bar is well-known with the Belgian residents on the island. also, this bar offers a wide range of Belgian beers. The premises are 100m2 of interior space with a 15m2 kitc... For full information see website or contact: **Ref: 2538 | FRINA Tenerife SL - Business Sales | 922 085 191**

Golf del Sur, Commercial Property

€220,000

FRINA Tenerife is now offering this investment property for sale, in Golf del Sur. This property has an established business and good tenants The premises of this freehold is a 66m2 interior and a terrace of 40 m2. If you wish to know more about this commercial property investment contact FRINA Tenerife. Para información en español llámenos: +34 ... For full information see website or contact: **Ref: 2523 | FRINA Tenerife SL - Business Sales | 922 085 191**

Los Gigantes, Freehold Property

€219,000

Clear Blue Skies Group SL are delighted to offer this freehold business premises to the open market, located in Los Gigantes on the sunny west coast of Tenerife. Los Gigantes is the biggest resort town on the west coast of Tenerife, situated just along the coast from the delightful towns of Puerto Santiago and Playa de la Arena. Los Gigantes is named aft... For full information see website or contact: **Ref: 8344 | Clear Blue Skies SL | 922 714 772**

Torviscas Bajo, Bar/Cafe

€210,000

FRINA Tenerife this Busy Cocktail Bar For Sale in Torviscas Bajo, which is known as one of the best cocktail bars in the area and has excellent reviews on TripAdvisor, Facebook and other social media. It has been established for years and you will take over a genuinely

successful business. Moreover, the owner only works limited hours hence, this is a g... For full information see website or contact: **Ref: 2567 | FRINA Tenerife SL - Business Sales | 922 085 191**

La Caleta, Italian Restaurant

€190,000

A new business for sale is this Italian Food & Wine Restaurant in La Caleta. The business is known for a delicious Italian menu with pizzas, fresh shellfish, homemade desserts, and quality wines. This cozy restaurant is a must-see if you are looking for a wine-bar and restaurant with an ambitious menu. The premises are spacious 150 m2 with a large a... For full information see website or contact: **Ref: 2403 | FRINA Tenerife SL - Business Sales | 922 085 191**

Los Cristianos, Bar/Restaurant

€190,000

FRINA Tenerife now offers this Famous and Successful Asian Restaurant for Sale. This restaurant is located centrally in Los Cristianos and is very busy. An amazing reputation secures many guests every day and evening both new and returning. If you are looking for a successful business with a good and steady income you cannot miss this! The premises ... For full information see website or contact: **Ref: 2542 | FRINA Tenerife SL - Business Sales | 922 085 191**

San Eugenio Alto, Pool Bar

€175,000

FRINA Tenerife presents this new Freehold opportunity Poolbar in San Eugenio Alto. A perfect located Freehold Poolbar inside a complex which is approximately a twenty minutes driving from Reina Sofia airport in the south. Almost opposite the resort there is Aqualand, a water park more suited to younger family members. The Freehold Poolbar is nearby att... For full information see website or contact: **Ref: 2603 | FRINA Tenerife SL - Business Sales | 922 085 191**

Los Cristianos, Bar/Cafe

€170,000

FRINA Tenerife now offers this Sea View Bar for sale in Los Cristianos, it is a unique and perfect option for the demanding buyer! You find this Sea View Bar in San Telmo which is busy all year and both days and nights. The current owner has designed the Sea View Bar and decorated it to perfection. Furthermore, the bar overlooks the large a busy Playa ... For full information see website or contact: **Ref: 2584 | FRINA Tenerife SL - Business Sales | 922 085 191**

Los Cristianos, Bar/Cafe

€169,000

FRINA Tenerife now offers this Well-Known British bar Los Cristianos. It is known for its high-quality food and entertainment. The bar is located in a busy area that attracts many tourists and residents. This bar has been for almost 10 years and has a great reputation and a high income. So if you are looking for a bar in Los Cristianos you can't miss this... For full information see website or contact: **Ref: 2550 | FRINA Tenerife SL - Business Sales | 922 085 191**

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This bar-cafe is in a complex and is for sale as a leasehold or a freehold. The premises are 120m² and was fully refurbished in 2022. The leasehold price is 50,000€ with monthly rent: 1,000€. The freehold price is 250,00€.

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Rental Vacation Equipment

REDUCED



This company offers a wide range of quality equipment like push-chairs, fans etc. that makes the vacation better and stress-free for many tourists. The company has contracts with several large hotels securing a steady income.

Ref.: 2722

Price: 79,000€

Large Sea View Cafe for Sale

REDUCED



A thriving Cafe for sale in San Eugenio Bajo established during the last 5 years. The 105m² premises were renovated in 2023, features a modern design and a large 86m² terrace with sea views. Monthly rent: ONLY 900€

Ref.: 2816

Price: 75,000€

Large and Busy Pool Bar



This thriving Pool Bar & Restaurant in Los Cristianos, is located in a busy complex with both poolside and street access, with 270m² you get two terraces and a dining area for over 100 guests, securing high income. Monthly rent: 3,000€

Ref.: 2805

Price: 109,000€

Freehold Pub in Los Cristianos



This busy freehold pub in Los Cristianos offers stunning sea views from the terrace and windows, space for 100 guests, live entertainment and moreover a studio apartment. Successful today and still option to grow.

Ref.: 2831

Price: 750,000€

Sports Bar in Los Cristianos



This bar in Los Cristianos has a great reputation and is especially popular among British residents and tourists. It was recently refurbished, is located centrally in the town and can be taken over without any changes. Monthly rent: 1,091€

Ref.: 2819

Price: 49,000€

Italian Cafe in Los Cristianos



This cafe-bar is 60m² with a spacious terrace. In total, the premises can accommodate 35 people and is in a commercial center. It is open from early morning to late evening with many regular guests. Monthly rent is: 1,300€

Ref.: 2766

Price: 65,000€

Italian Bar & Restaurant



Located in a busy commercial center in Los Cristianos for more than 8 years this place has many fixed clients. It is small but busy all week, run by the owner and 2 employees. Perfect if you specialise in the Italian kitchen.

Ref.: 2834

Price: 45,000€

Electric Scooter Business

Reduced



This busy business includes 2 shops in the South and offers rental, sales and repair of high-brand electric scooters which they have a sales exclusivity agreement on. The monthly rent of the shops is 1,390€ altogether.

Ref.: 2832

Price: 120,000€

Street Food Restaurant



This street food restaurant in Fanabe, established for 5 years, seats 26 and operates 5 evenings a week. With strong demand and a cozy setup, it's ideal for first-time buyers or those seeking minimal staff. Monthly rent: 2,600€

Ref.: 2844

Price: 99,000€

Freehold in Puerto Colon

REDUCED



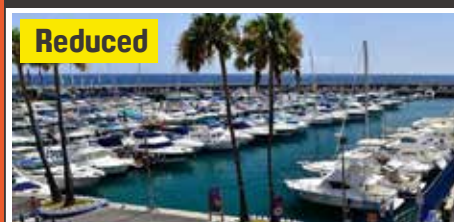
This freehold local is 92m² and offers a large open office area, a meeting room, a directors office, a toilet, a storage and a kitchen. It was fully refurbished in 2019 and is perfect as office, shop or a beauty salon.

Ref.: 2477

Price: 135,000€

Freehold Berth in Puerto Colon

Reduced



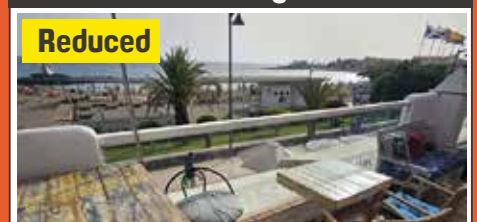
A rare opportunity to secure a 4x12 meter berth in Puerto Colón, Tenerife's busiest and most vibrant touristic harbor. Freehold ownership makes this a unique investment opportunity to rent or for your own purpose.

Ref.: 2835

Price: 115,000€

Bar with Stunning Sea Views

Reduced



This bar has a prime location in Los Cristianos overlooking Play las Vistas. The bar was fully refurbished in 2020, it measures about 60m² plus a cozy terrace with stunning views of the beach and sea. Monthly rent: 1,700€

Ref.: 2812

Price: 70,000€

Grill Restaurant in Las Americas

REDUCED



This popular grill and steak restaurant is in the middle of Las Americas. It is spacious 260m² and accommodates more than 100 guests. It is a turn-key opportunity for the right couple or investor. The monthly rent is: 10,000€

Ref.: 2762

Price: 150,000€

Freehold Investment Opportunity

REDUCED



This freehold of 135m² in Puerto Santiago is just minutes from the frontline. It is located in a complex and commercial centre. It can be used commercially or even converted into 1 or 2 residential properties.

Ref.: 2825

Price: 225,000€

Freehold Investment Opportunity

NEW



This versatile property in Torviscas includes open-plan spaces, offices, and a kitchen, spanning 500m² indoors and a 265m² terrace. Fully equipped to operate as a bar-cafe/restaurant or the potential for a fitness center.

Ref.: 2853

Price: 650,000€

Boat Excursion in Puerto Colon



This business in Puerto Colon rents out self-operated boats so the clients can enjoy a private day at the ocean. Each boat accommodates up to 6 passengers and can be sailed without a license. Monthly rent: 1,050€

Ref.: 2792

Price: 175,000€

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